

Star Transmission (Email, verbal, phone, fax, memo, print out)

External influence

Sales

Customer Service

Accounting

Purchasing

Receiving

Engineering

Assembly

Ship

Key:

1. Manual duplicate input
2. Flow reading
3. Manual and electronic

FIG 1

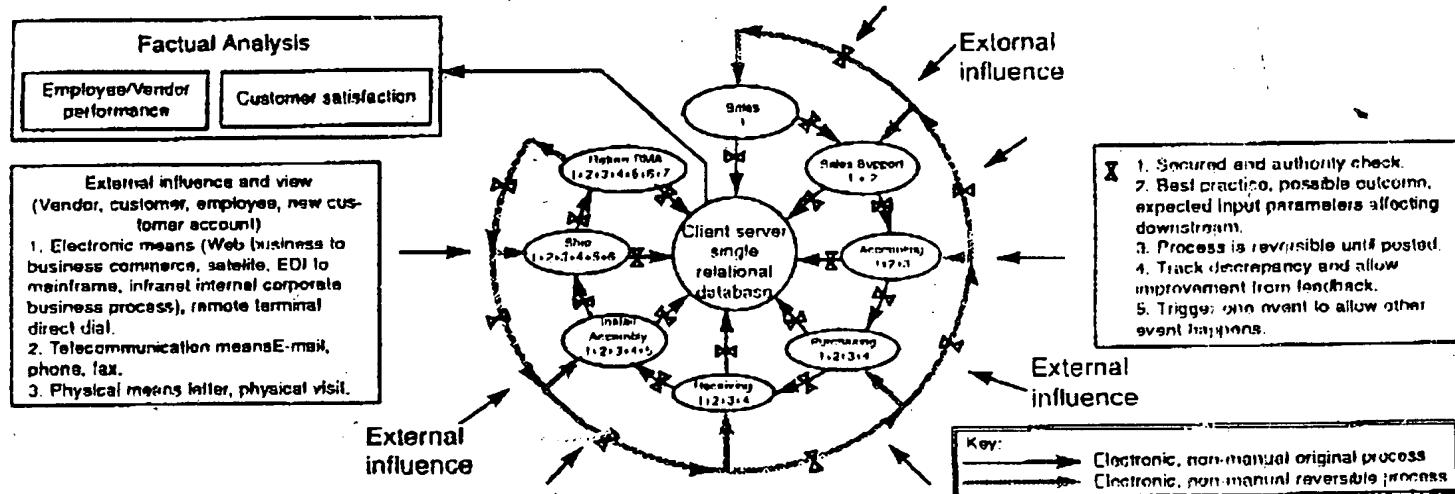


FIG 2

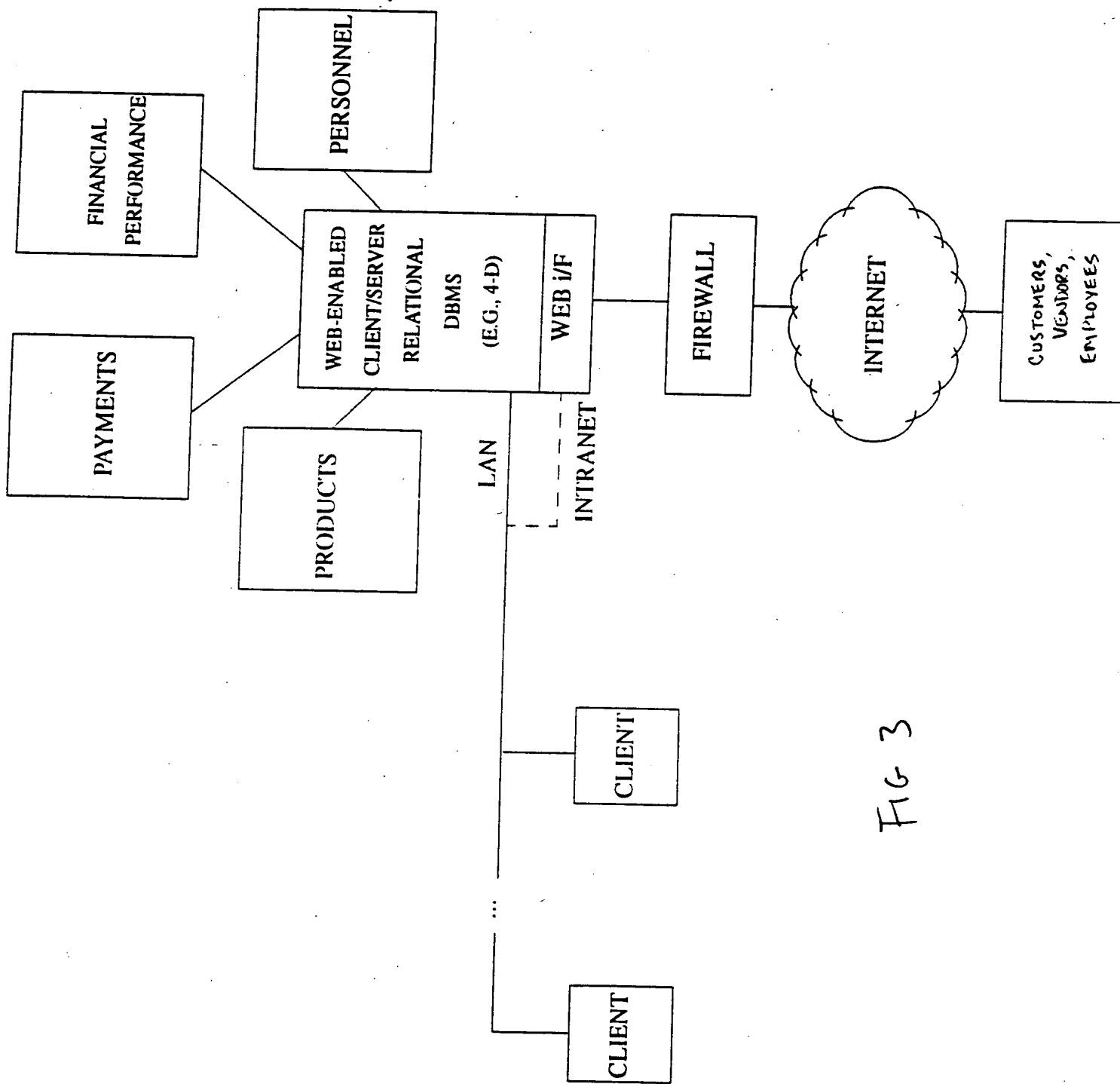


FIG 3

Fig 4

Netscape: 4d.acgi\$ProdSrch

Location: [http://www.meganelectronics.com/4d.acgi\\$ProdSrch](http://www.meganelectronics.com/4d.acgi$ProdSrch)

What's New? | Handbook | Net Search | Net Directory | Software

Back Forward Home Reload Images Open Print Find Stop

Product List

Displaying from record 1 of 124, skipping duplicate items.
Please check the item(s) as you wish.

Your search criteria for this list was: Logitech

Description	Manufacturer	Media	Platform	Manufacturer Part#	Price
<input type="checkbox"/> INTEL MOUSEMAN FOR NOTEBOOKS 3 BTN 2: CORD	LOGITECH INTERNATIONAL	ACCS	PC	811418-0403	44.85
<input type="checkbox"/> TRACKMAN PORTABLE	LOGITECH	ACCS	IBM PC	904094-01	47.19
<input type="checkbox"/> TRACKMAN LIVE TRACKB REMOTE BLK	LOGITECH	N/A	N/A	904141-L100	123.11
<input type="checkbox"/> TRACKMAN VISTA	LOGITECH	N/A	N/A	904142-L100	40.72
<input type="checkbox"/> TRACKMAN MARBLE TRACKB SURFMAN TRACKB 3BTN BLACK REMOTE	LOGITECH	N/A	N/A	904164-L100	85.93
<input type="checkbox"/> TRACKMAN MARBLE TRACKB MAC 3BTN	LOGITECH	N/A	N/A	904227-0100	83.77
<input type="checkbox"/> ACDEM TRACKMAN TRACKBALL W/ PS2 SERIAL ADAPTOR	LOGITECH ACADEMIC	PERP	PC	904232-0100	84.31
<input type="checkbox"/> TRACKMAN TRACKB 3BTN PS2 SER	LOGITECH	N/A	N/A	904259-0403	44.56
<input type="checkbox"/> TRACKMAN MARBLE TRACKB	LOGITECH	N/A	N/A	9042590403	42.78
<input type="checkbox"/>	LOGITECH	N/A	N/A	904260-0403	86.44

To search within the current selection, fill out the field(s) below and click Search in Selection.

Manufacturer: _____

Manufacturer Part #: _____

Description: _____

If you would like to save current selection, please make up a name and enter it below then click Save this Set.

Product List

Displaying from record 1 of 124, skipping duplicate items.
Please check the item(s) as you wish.

Your search criteria for this list was: Logitech

	Description	Manufacturer	Media	Platform	Manufacturer Part#	Price
<input type="checkbox"/>	INTEL MOUSEMAN FOR NOTEBOOKS 3 BTN 2' CORD	LOGITECH INTERNATIONAL	ACCS	PC	811418-0403	44 85
<input type="checkbox"/>	TRACKMAN PORTABLE	LOGITECH	ACCS	IBM PC	904094-01	47 19
<input type="checkbox"/>	TRACKMAN LIVE TRACKB REMOTE BLK	LOGITECH	N/A	N/A	904141-L100	123 11
<input type="checkbox"/>	TRACKMAN VISTA	LOGITECH	N/A	N/A	904142-L100	40 72
<input type="checkbox"/>	TRACKMAN MARBLE TRACKB	LOGITECH	N/A	N/A	904164-L100	85 93
<input type="checkbox"/>	SURFMAN TRACKB 3BTN BLACK REMOTE	LOGITECH	N/A	N/A	904227-0100	83 77
<input type="checkbox"/>	TRACKMAN MARBLE TRACKB MAC 3BTN	LOGITECH	N/A	N/A	904232-0100	84 31
<input type="checkbox"/>	ACDELM TRACKMAN TRACKBALL W/ P52 SERIAL ADAPTOR	LOGITECH ACADEMIC	PERP	PC	904259-0403	44 56
<input type="checkbox"/>	TRACKMAN TRACKB 3BTN P52 SER	LOGITECH	N/A	N/A	9042590403	42 78
<input type="checkbox"/>	TRACKMAN MARBLE TRACKB	LOGITECH	N/A	N/A	904260-0403	86 44

Show shopping list

Next 10 Items

Last 10 Items

Search Again

To search within the current selection, fill out the field(s) below and click Search in Selection.

Manufacturer:

Manufacturer Part #:

Description:

Search in Section

If you would like to save current selection, please make up a name and enter it below then click Save this Set.

Document : Done.

Location: <http://www.meganeetwork.com/4d.acgi8ShopOut>

What's New? | What's Cool? | Handbook | Net Search | Net Directory | Software

Go Back Forward Home Reload Images Open Print Find Stop

Net: Netscape: Mega Network Inc.

On the boxes below please check Yes box if all the information is correct
If you check No to any item, you need to type in reason(s).

	YES	NO
Bill to:	<input type="radio"/>	<input type="radio"/>
Ship to:	<input type="radio"/>	<input type="radio"/>
Ship via:	<input type="radio"/>	<input type="radio"/>
Terms:	<input type="radio"/>	<input type="radio"/>
FOB:	<input type="radio"/>	<input type="radio"/>
Expected date:	<input type="radio"/>	<input type="radio"/>

Special Requests

Partial/No Partial: (please indicate item# that you want to be shipped together, items not shown will be shipped partial.)

Item#

Installation: (please indicate item# that need to be installed and describe in detail how you want to have these items installed on the notes section, items not indicated will be shipped without installation.)

Item#

Detailed installation instructions:

Please specify how you wish to be replied.

Your E-Mail: Your Fax#: Your Phone#:

One of the following 4 fields is required for your sales rep. to start order process.

PO Number: Request for Quotation (RFQ)

Product Identification (PID#) Product Description (DDM#)

Fig 7C

Location: <http://www.meganetwork.com/4d.acgi8ShopOut>

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Go Back Forward Home Reload Images Open Print Stop

Expected date: ☐ ☐ default value is 5 Days
(normal delivery is 3 to 5 working days. If you need immediate delivery, instruct us below.)

Partial/No Partial:
(please indicate item# that you want to be shipped together, items not shown will be shipped partial.)

Item#

Installation:
(please indicate item# that need to be installed and describe in detail how you want to have these items installed on the notes section, items not indicated will be shipped without installation.)

Item#

Detailed installation instructions:

Please specify how you wish to be replied.

Your E-Mail: Your Fax# Your Phone#

One of the following 4 fields is required for your sales rep. to start order process.

PO Number: Request for Quotation (RFQ)

Product Identification (PID)# Purchase Requisition (PRN)#

Clear all input

Please choose an action:

Make Changes to this Quote
Go back to Products List
Submit Replacement PO for an RMA
Submit this PO to Sales Rep.
Close and make no changes
Save this quote, but do not submit

Take Action

Please use the following links if you wish to leave the current screen and move on.

Products Returns Tracking Log Off

Home

FIG 8

Company	UNION BANK OF CALIFORNIA LOS ANGELES		SHIPED Customer		M97-24913 SHIPPED Customer		10.22 AM	
Contact person & Phone No.	(Notes)		Fax					
DEANUS BAKER(415)296-6576		(415) 296-6568						
Billing To:	Union Bank of California Los Angeles		Ship To:		UNION BANK OF CALIFORNIA			
Customer PO file	631C00B925		ACCOUNT'S PAYABLE, INC. 902-070		PORTLAND BRANCH			
FOB Terms	PRM PD RFQ		P.O. BOX 60691		407 SW BROADWAY			
Dr's NGD	302174		Los Angeles CA 90050-0691		Portland, OR 97205			
Items Ship Via Ground			AT: ACCOUNT'S PAYABLE		ATT:PO#63 C0CB925			
Item Description (optional)	Handcar - Handcar Putty		V-Pt-SN-UP-PR-MC Qty-V Pur-Cost-\$15		in-pn-status		each-PRICE-noted	
1 32MB MEMORY MODULE FOR HP VECTRA SERIES	KINGSTON TECHNOLOGY KTH-NPVEE/32		Rev'd 1 5/30/97 Shpd 1 5/30/97		160%		172.00 8.7 187.00	
DRG DRD 1 5/29/97 Drd/AltPGS53281	Merch'd PN 0.8		Shpd 177		Freight Free		CstExp5/28/97	
Order	Ord/Alt*		Rev'd		Shpd		CstExp	
Order	Ord/Alt*		Rev'd		Shpd		CstExp	
Read Comments. (Notes & Comments)	Syst's		Reset		Sub Total		187.00	
PN Invoice #	PNOS		Line Count = 1		Tax @		Dtd of date	
AP Voucher #	SMAR 7.72%		Commission		3.28		Inclination	
Completed	Sup Commission		2.79		Total (* ship & handling)		187.00	
Sales Rep. CURTIS L	Sup MEMSID C		13					
RMA	Edit RMA		Availability		Print MVS		Show Quote	
Clipboard	Cancel MVS							

Web User Special Requests

5/23/97 Notes:

Bill To:
Ship To:
Location - Room:
New address:
PORTLAND BRANCH
407 SW BROADWAY
PORTLAND WA 97205

Ship via:
Terms:

007-24529	M07-24913	5/23/97	5/20/97
COROAM		Contact person & Phone No	
UNION BANK OF CALIFORNIA LOS ANGELES		DENNIS BAKER(415)296-6576	
Customer notes (do not appear on MVS)	Notes that fit in box will fit on printouts of quotes. Customer notes only print out on quotes.		
MVS comments (do not appear on Quotes)	Reviewed by Nemasio.com		
ETA: AS SOON AS POSSIBLE:	Temporary notes		
Comments that fit in box will fit on printouts of MVS. MVS comments only print out on MVS.			
Shipping notes	Backup notes		

11

Products and Quotes

Please select the following product search options to create quotes:

- Options:
- | | |
|----|--|
| 1. | Product listing from all Mfr. by product category |
| 2. | Product listing from single Mfr. by product category |
| 3. | Product listing by Mfr. name or description, or Part# |
| 4. | Product listing from single Mfr. by description, or Part# |
| 5. | Approved or standard approved products (Company catalogue) - APL |
| 6. | Previous purchase history (Core Products) |
| 7. | Previous quotes history |

Please use the following links if you wish to leave the current screen and move on.

Products

Returns

Tracking

Log Off

Home

FIG 10

00356327-071699

Products - Groups and Categories

<input type="radio"/> Accessories and Supplies	<input type="radio"/> Communications Hardware	<input type="radio"/> Computers	<input type="radio"/> Education	<input type="radio"/> Enhancement Products
<input type="radio"/> Input Devices	<input type="radio"/> Monitors and Displays	<input type="radio"/> Power Equipment	<input type="radio"/> Printed Information	<input type="radio"/> Printers and Plotters
<input type="radio"/> Services and Agreements	<input type="radio"/> Software, Applications	<input type="radio"/> Software, Communications	<input type="radio"/> Software, Systems	<input type="radio"/> Storage Devices

Please use the following links if you wish to leave the current screen and move on.

Please use the following links if you wish to leave the current screen and move on.

Products	Returns	Tracking	Log Off
----------	---------	----------	---------

Home

FIG 11

[illegible]

Products - Single manufacturer input

Manufacturer:

Continue

If you wish to select from manufacturers list, click on the first letter of the manufacturer.

A	B	C	D	E	F	G	H	I	J	K	L	M
						N						
O	P	Q	R	S	T	U	V	W	X	Y	Z	
						Other						

Please use the following links if you wish to leave the current screen and move on.

Products

Returns

Tracking

Log Off

[Home](#)

FIG 12

009120-229560

Products - Search by manufacturer, description and part number

Please input one or more of the following information.

Manufacturer Part #:

Manufacturer:

Item Description:

Search

Reset

If you wish to view manufacturers list, click on the first letter of the manufacturer.

A	B	C	D	E	F	G	H	I	J	K	L	M
N	O	P	Q	R	S	T	U	V	W	X	Y	Z
Other												

Please use the following links if you wish to leave the current screen and move on.

Products

Returns

Tracking

Log Off

Home

FIG. 13

00355327-071509

Products - Search by manufacturer, description and/or part number

Please input one or more of the following information.	
Manufacturer Part #:	<input type="text"/>
Manufacturer:	<input type="text"/>
Item Description:	<input type="text"/>
Product ID (PID):	<input type="text"/>

If you wish to view manufacturers list, click on the first letter of the manufacturer.

A	B	C	D	E	F	G	H	I	J	K	L	M
N	O	P	Q	R	S	T	U	V	W	X	Y	Z
<input type="button" value="Other"/>												

Please use the following links if you wish to leave the current screen and move on.

FIG 14

00356327 071609

[illegible]

Manufacturer Part #:

Manufacturer:

Item Description:	
-------------------	--

From: To:

Reset

A	B	C	D	E	F	G	H	I	J	K	L	M
N	O	P	Q	R	S	T	U	V	W	X	Y	Z

Other

Products

Returns

Tracking

Log Off

Home

Fig 15

Year	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100	

Products - Quotes Look Up

Quote#: Find this Quote

Show today's quotes

Show this weeks quotes

More Quotes

Please use the following links if you wish to leave the current screen and move on.

[Products](#)

[Returns](#)

[Tracking](#)

[Log Off](#)

[Home](#)

FIG 16

09256227 071509

Find Quotes

Select One	Quote Number	Quote Date	Customer PO Number
<input type="radio"/>	Q97-24633	12/11/97	
<input type="radio"/>	Q97-24634	12/11/97	
<input type="radio"/>	Q97-24635	12/11/97	
<input type="radio"/>	Q97-24636	12/13/97	123
<input type="radio"/>	Q97-24637	12/13/97	123
<input type="radio"/>	Q97-24638	12/16/97	123
<input type="radio"/>	Q97-24639	12/15/97	
<input type="radio"/>	Q97-24640	12/16/97	
<input type="radio"/>	Q97-24641	12/16/97	123
<input type="radio"/>	Q97-24642	12/16/97	123
<input type="radio"/>	Q97-24643	12/16/97	123
<input type="radio"/>	Q97-24644	12/17/97	
<input type="radio"/>	Q97-24645	12/17/97	123
<input type="radio"/>	Q97-24646	12/17/97	123
<input type="radio"/>	Q97-24647	12/17/97	
<input type="radio"/>	Q97-24648	12/17/97	
<input type="radio"/>	Q97-24649	12/17/97	
<input type="radio"/>	Q97-24650	12/17/97	
<input type="radio"/>	Q97-24651	12/17/97	
<input type="radio"/>	Q97-24652	12/17/97	
<input type="radio"/>	Q97-24653	12/17/97	
<input type="radio"/>	Q97-24654	12/17/97	
<input type="radio"/>	Q97-24655	12/17/97	
<input type="radio"/>	Q97-24656	12/17/97	
<input type="radio"/>	Q97-24657	12/17/97	
<input type="radio"/>	Q97-24658	12/17/97	
<input type="radio"/>	Q97-24659	12/17/97	123

Show selected quote

Reset

Please use the following links if you wish to leave the current screen and move on.

[Products](#)

[Returns/Repair](#)

[Tracking](#)

[Log Off](#)

[Home](#)

Fig 17

Mega Network Quote

785 Palomar Avenue, Sunnyvale, CA 94086
Phone: (408) 730-9138 Fax: (408) 720-1293

Quote Number: Q97-24625

Quote Date: 11/25/97

Quote For: ORACLE

Sales Person	Ship Via	Terms	FOB
Keith Sasaki	UPS Ground	N30	Orig

Item#	Description	Mfct.-Part No.	Unit Price	Qty	Extended Price
1	BLASTER CD 8X IDE CD-ROM DRIVE NO SOUND CARD	5018601003 (MK4)	154.00	10	1,540.00
2	SOUND BLASTER 16 VALUE PNP	2029591131	97.00	10	970.00
3	LASERJET 5L FS 4MB MEMORY UPGRADE	C3148A	241.00	5	1,205.00
4	OPTIQUEST Q71 17IN 28MM 1280X1024 MPRII	Q71	577.00	10	5,770.00
5	LCS-1022 SHIELDED COMP SPEAKER 10 WATTS HDPHNE.BASS,TRE ADAPTER	LCS-1022	54.00	10	540.00
6	VECTRA VL5 PENT-166 MMX 1.6GB- HD 16MB ISA/PCI SVGA W/WFW OR W95	D4592A#ABA	1,759.00	10	17,590.00
7	LASERJET 5L-FS 4PPM 600DPI	C3941B#ABA	520.00	5	2,600.00
8	32MB MEM. EXP. KIT F/HP VE2,VL4,VA, XM4,XA. (2X16MB) 60NS	D3648B	332.00	20	6,640.00
9	LASERJET 5L SUPPORT PACK	H5500A	142.00	5	710.00
10	5.25 DRIVE RAILS 5 PAIRS (FOR 3RD PARTY DEVICES)	D2880A	26.00	10	260.00
11	SPORTSTER,28.8/33.6,INT..MODEM DATA FAX, ISA.	000840-0	149.00	10	1,490.00
12	FAST ETHERLINK XL PCI 10/100	3C905-TX	98.00	10	980.00

New notes:

Sub-Total: 40,295.00

		Show Tax
		Installations

Please select an action and click Take Action button.

Add/Change/Remove products in this quote
Show last Search results of Products List
Save this quote for future reference
I am ready to order
Duplicate this quote into a new quote

Take Action Reset

Please use the following links if you wish to leave the current screen and move on.

Products Returns/Repair Tracking Log Off

Home

Previous Notes
Back to Top of Page

FIG 18

Installations - Selection.

Select one system that you wish to give instructions for installation configuration.
Or click on the appropriate button for the action you wish to take.

Part#	Manufacturer	Description	Price	Total Qty Ordered	Qty Installed	Qty available for installation	Select
3C905-TX	3-COM	FAST ETHERLINK XL PCI 10/100	98.00	10	0	10	<input type="radio"/>
000840-0	U.S. ROBOTICS	SPORTSTER, 28.8/33.6, INT., MODEM DATA FAX, ISA,	149.00	10	0	10	<input type="radio"/>
D2880A	HEWLETT PACKARD (SYSTEMS)	5.25 DRIVE RAILS 5 PAIRS (FOR 3RD PARTY DEVICES)	26.00	10	0	10	<input type="radio"/>
H5500A	HP PRINTERS	LASERJET 5L SUPPORT PACK	142.00	5	0	5	<input type="radio"/>
D3648B	HEWLETT PACKARD	32MB MEM. EXP. KIT F/HP VE2, VL4, VA, XM4, XA. (2X16MB) 60NS	332.00	20	0	20	<input type="radio"/>
C3941B#ABA	HP PRINTERS	LASERJET 5L-FS 4PPM 600DPI	520.00	5	0	5	<input type="radio"/>
D4592A#ABA	HEWLETT PACKARD (SYSTEMS)	VECTRA VL5 PENT-166 MMX 1.6GB- HD 16MB ISA/PCI SVGA W/WFW OR W95	1,759.00	10	0	10	<input type="radio"/>
LCS-1022	LABTEC	LCS-1022 SHIELDED COMP SPEAKER 10 WATTS HDPHONE, BASS, TRE ADAPTER	54.00	10	0	10	<input type="radio"/>
Q71	VIEWSONIC	OPTIQUEST Q71 17IN 28MM 1280X1024 MPRII	577.00	10	0	10	<input type="radio"/>
C3148A	HP PRINTERS	LASERJET 5L FS 4MB MEMORY UPGRADE	241.00	5	0	5	<input type="radio"/>
2029591131	CREATIVE	SOUND BLASTER 16 VALUE PNP	97.00	10	0	10	<input type="radio"/>
5018601003 (MK4)	CREATIVE LABS	BLASTER CD 8X IDE CD-ROM DRIVE NO SOUND CARD	154.00	10	0	10	<input type="radio"/>

Continue

Reset

Finish Installation

Cancel all/Go back to Quote

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

FIG 19

Mega Network Quote

Quote Number: Q97-24625
785 Palomar Avenue, Sunnyvale, CA 94086 Quote Date: 11/25/97
Phone: (408) 730-9138 Fax: (408) 720-1293

HEWLETT PACKARD (SYSTEMS) - VECTRA VL5 PENT-166 MMX 1.6GB- HD 16MB ISA/PCI SVGA W/WFW
OR W95

How many of this item do you want to be installed?

10 ▼

Continue

Reset

Review Installation

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

FIG 20

095327-07169
009720-229360

Mega Network Quote

785 Palomar Avenue, Sunnyvale, CA 94086
Phone: (408) 730-9138 Fax: (408) 720-1293

Quote Number: Q97-24625

Quote Date: 11/25/97

System receiving installation:

10 @ HEWLETT PACKARD (SYSTEMS) / VECTRA VL5 PENT-166 MMX 1.6GB- HD 16MB ISA/PCI SVGA
W/WFW OR W95

Please select components that you wish to be installed in this system.
You may use your browser's Back button if you wish to go back to previous screen.

Manufacturer	Description	Part#	Total Qty Ordered	Qty taken by other system	Qty to install in this system
3-COM	FAST ETHERLINK XL PCI 10/100	3C905-TX	10	0	0 ▼
U.S. ROBOTICS	SPORTSTER,28.8/33.6,INT.,MODEM DATA FAX, ISA.	000840-0	10	0	0 ▼
HEWLETT PACKARD (SYSTEMS)	5.25 DRIVE RAILS 5 PAIRS (FOR 3RD PARTY DEVICES)	D2880A	10	0	0 ▼
HEWLETT PACKARD	32MB MEM. EXP. KIT F/HP VE2,VL4,VA, XM4,XA. (2X16MB) 60NS	D3648B	20	0	0 ▼
LABTEC	LCS-1022 SHIELDED COMP SPEAKER 10 WATTS HDPHNE,BASS,TRE ADAPTER	LCS-1022	10	0	0 ▼
VIEWSONIC	OPTIQUEST Q71 17IN 28MM 1280X1024 MPRII	Q71	10	0	0 ▼
CREATIVE	SOUND BLASTER 16 VALUE PNP	2029591131	10	0	0 ▼
CREATIVE LABS	BLASTER CD 8X IDE CD-ROM DRIVE NO SOUND CARD	5018601003 (MK4)	10	0	0 ▼

[Continue](#)[Reset](#)[Review Installation](#)

Please use the following links if you wish to leave the current screen and move on.

[Products](#)[Returns/Repair](#)[Tracking](#)[Log Off](#)[Home](#)

FIG 21

Return Merchandise Request

The following products are ready to be submitted for approval & process.

Customer PO#	Customer Invoice#	Manufacturer // Reason for return	Desc // Condition
232105	12890	VIEWSONI	PERFECTSC W/BLT-IN 14
Please inform us to your best knowledge.		- Click here for RMA type Menu -	<input type="radio"/> Opened
232105	12890	VIEWSONI	PERFECTSC W/BLT-IN 14
Please inform us to your best knowledge.		- Click here for RMA type Menu -	<input type="radio"/> Opened

Please feel free to tell us more details below and your eMAIL address, FAX number and/or Phone number.

[illegible]

Please use the following links if you wish to leave the current screen and move on.

Products	Returns	Tracking	Log Off
----------	---------	----------	---------

Home

FIG 22

Returns Change ship to address for this RMA

Please indicate correct new address to ship:

Address:

City:

State:

Zip Code:

Submit

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns

Tracking

Log Off

Home

FIG 23

0935327:074699
669720:29350

Returns - Out of warranty repair - need to order parts

Manufacturer	<input type="text"/>	<input type="radio"/> <input type="radio"/>	Customer PO#	<input type="text"/>
Manufacturer Part#	<input type="text"/>	<input type="radio"/> <input type="radio"/>	Customer Invoice#	<input type="text"/>
Serial #	<input type="text"/>	<input type="radio"/> <input type="radio"/>	Original Ship Date	<input type="text"/>
Quantity	<input type="text"/>	<input type="radio"/> <input type="radio"/>		

Please tell us the symptom & indicate the part that need with part # if possible.

Symptoms:

Problem Type:

Parts needed:

Part #:

Special Instruction:

Submit

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns

Tracking

Log Off

Home

FIG 24

Tracking

Option 1. Please select type of tracking information that you need:

- 1 ☐ Sales Order Status
- 2 ☐ Return Product & Service Part Status
- 3 ☐ Product Purchase History
- 4 ☐ Return & Service History
- 5 ☐ Accounting Information

Take Action

Reset

Option 2. Please use the following area to request any special report which is not included above. And specify your e-Mail or Fax.

E-Mail

FAX #

PHONE

Take Action

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

[Home](#)

FIG 25

[illegible]

Customer PO# Customer Invoice#

Sort By: Manufacturer ☐ Date ☐ PO# ☐

Take Action Reset

09:41:33

Manufacturer _____ Manufacturer Part# _____ Serial# _____

Month Purchased: Year Purchased:

Sort By: Manufacturer ☒ Date ☐ PO# ☐

Take Action Reset

Please use the following links if you wish to leave the current screen and move on.

Products	Returns/Repair	Tracking	Log Off
----------	----------------	----------	---------

Home

Fig 26

Tracking - Sales Order Status

Preparing data for display.

Check	Date Shipped	PO#	Invoice#	Manufacturer	Part#	Description	Serial#	Asset#
<input checked="" type="checkbox"/>	Mar 14, 1997	PO#232222	13154	VST POWER SYSTEMS	BAT1403	CHARGER 1400 SERIES POWERBOOK W/AC ADAPTER	unknown	unknown
<input checked="" type="checkbox"/>	Mar 3, 1997	236108	13082	USROBOTICS PALM COMP	10104U	PILOT CABLE PC HOTSYNC ACCESSORY	unknown	unknown
<input checked="" type="checkbox"/>	Mar 11, 1997	236167	13130	CYBEX	CURC-8	CABLE SET	unknown	unknown
<input checked="" type="checkbox"/>	Mar 11, 1997	235714	13129	KINGSTON TECHNOLOGY	KTH5L/4	4MB MEMORY CARD FOR HP LASERJET 5L, 5L-FS	unknown	unknown
<input checked="" type="checkbox"/>	Mar 5, 1997	236581	13090	BELKIN COMPONENTS	F2A036-10	10FT PARALLEL PRINTER CABLE DB25M TO CENT36M STANDARD	unknown	unknown
<input checked="" type="checkbox"/>	Mar 5, 1997	236584	13091	BELKIN COMPONENTS	F2A036-10	10FT PARALLEL PRINTER CABLE DB25M TO CENT36M STANDARD	unknown	unknown
<input checked="" type="checkbox"/>	Mar 11, 1997	237159	13132	SIGMA	45150	45150 REALMAGIC ULTRA TV/NTSC MPEG	unknown	unknown
<input checked="" type="checkbox"/>	Mar 11, 1997	236796	13127	PENSTOCK	CD1035E	CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR	unknown	unknown
<input type="checkbox"/>	Mar 11, 1997	236796	13127	PENSTOCK	CD1035E	CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR	unknown	unknown
<input type="checkbox"/>	Mar 11, 1997	236796	13127	PENSTOCK	CD1035E	CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR	unknown	unknown
<input type="checkbox"/>	Mar 11, 1997	236796	13127	PENSTOCK	CD1035E	CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR	unknown	unknown
<input type="checkbox"/>	Mar 11, 1997	236796	13127	PENSTOCK	CD1035E	CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR	unknown	unknown

Get Freight Carrier & Tracking #
 Ship to Address
 Do a New Search

Take Action

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

FIG 27

Tracking - Sales Order Status

Get Freight Carrier & Tracking

The carrier for CHARGER 1400 SERIES POWERBOOK W/AC ADAPTER - PO# PO#232222 is UPS.

1Z3148X30310042490

Track It

Reset

The carrier for PILOT CABLE PC HOTSYNC ACCESSORY- PO# 236108 is UPS.

1Z3148X30310041875

Track It

Reset

The carrier for CABLE SET- PO# 236167 is UPS.

1Z3148X30310042427

Track It

Reset

The carrier for 4MB MEMORY CARD FOR HP LASERJET 5L, 5L-FS - PO# 235714 is UPS.

1Z3148X30310042356

Track It

Reset

The carrier for 10FT PARALLEL PRINTER CABLE DB25M TO CENT36M STANDARD - PO# 236581 is
Hand Carried or Freight Truck.

[Click here to request the status of your order by e-Mail.](#)

The carrier for 10FT PARALLEL PRINTER CABLE DB25M TO CENT36M STANDARD - PO# 236584 is
Hand Carried or Freight Truck.

[Click here to request the status of your order by e-Mail.](#)

The carrier for 45150 REALMAGIC ULTRA TV/NTSC MPEG- PO# 237159 is UPS.

1Z3148X30310042392

Track It

Reset

The carrier for CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR- PO# 236796 is Hand Carried or
Freight Truck.

[Click here to request the status of your order by e-Mail.](#)

The carrier for 9 PIN STRAIGHT DB9 FEMALE CABLE- PO# PURCH CARD is UPS.

1Z3148X30310042472

Track It

Reset

The carrier for LASERJET 4MV 16PPM LASERPR 600DPI- Serial# SJPFH013545 is Hand Carried or Freight
Truck.

[Click here to request the status of your order by e-Mail.](#)

Please use the following links if you wish to leave the current screen and move on.

[Products](#)

[Returns/Repair](#)

[Tracking](#)

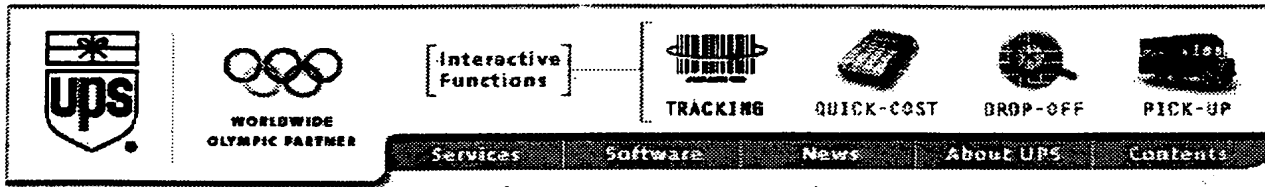
[Log Off](#)

[Home](#)

FIG 28

009622-074600

00256227 : 071600



Tracking

Tracking Result

Current Status:

Delivered

Delivered on:

3-31-1997 at 9:29 AM

Delivered to:

MAIL ROOM

Received by:

CRECELINOS

Addressed to:

SUNNYVALE, CA US

UPS Service:

2ND DAY AIR

Tracking Number:

1Z3148X30210042769

Notice

UPS authorizes you to use UPS tracking systems solely to track shipments tendered by or for you to UPS for delivery and for no other purpose. Any other use of UPS tracking systems and information is strictly prohibited.

Scanning

Information

3-31- 9:29 AM SUNNYVALE, CA US
1997


DELIVERED

3-27- 11:57 HERNDON, VA US
1997 AM

THE CONSIGNEE DIDN'T WANT
THE PACKAGE - PACKAGE BEING
RETURNED

3-26- 12:23 PM HERNDON, VA US
1997

DELIVERED

 [Top of Page](#)



[HOME](#) | [Track](#) | [Quick Cost](#) | [Drop-off](#) | [Pick-up](#) | [Contents](#)

FIG 29

Tracking - Sales Order Status

Get Freight Carrier & Tracking #
PILOT SLIM LEATHER CASE ACCESSORY for PO# 236108 was shipped to
ORACLE
200 ORACLE PARKWAY
GENERAL RECEIVING
Redwood City, CA 94065
Att: Joanna Crimmins/po#236108
on Mar 3, 1997

Please use the following links if you wish to leave the current screen and move on.

[Products](#)[Returns/Repair](#)[Tracking](#)[Log Off](#)

[Home](#)

FIG 30

00355327:071500

Tracking - Return product & Service Part Status

Option 1. Please input one of the following fields:

Case#	<input type="text"/>	Quote#	<input type="text"/>	RMA#	<input type="text"/>
PO#	<input type="text"/>	Invoice#	<input type="text"/>		
		<input type="button" value="Take Action"/>	<input type="button" value="Reset"/>		


Option 2. If you do not have the above information, please click below.

Please use the following links if you wish to leave the current screen and move on.

FIG 31

09355327 071699

Please input one or more of the following informaion.

[click here to select month](#) 

click here to select year ▼

Sort By: Manufacturer - ☒ or PO# - ☐ or Invoice# - ☐

Reset

Log Off

Fig 32

Tracking - Return product & Service Part Status

Searching database for requested records.

2 records found. Preparing data for display.

Check	RMA#	ShipDate	PO#	Invoice#	Manufacturer	Part#	Description	RMA Qty	Qty Recvd	Notes
<input type="checkbox"/>	R-261812RP	Apr 1, 1997	PO#232222	13154	california ic		24MB APPLE PWRBK 1400 SERIES	2	2	
<input type="checkbox"/>	R-262337RP	Apr 9, 1997	230440	12775	JVC INFORMATION PROD	BC-CR2100B-2X4	MINITOWER EXT 5X4X4 CDR TOWER 5 BAY 4X RECORD 4X READ SCSI2	1	1	

Get Freight Carrier & Tracking #
 Ship to Address
 Do a New Search

Take Action

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

FIG 33

09355327-074609

Please select one option for each criteria.

Criteria 2. As of:

C Today

Month

☐ Manufacturer

Manufacturer Part#

Month

Purchase Order#

Take Action

Reset

Products

Returns/Repair

Tracking

Log Off

Home

FIG 34

Tracking - Product Purchase History

Searching database. If this takes too long, please narrow down your search.
Search has completed. 27 records found.

Date Shipped	PO#	Manufacturer	Part#	Description	Qty
Mar 14, 1997	PO#232222	VST POWER SYSTEMS	BAT1403	CHARGER 1400 SERIES POWERBOOK W/AC ADAPTER	1
Mar 19, 1997	PO#232222	BELKIN COMPONENTS	F2N983-02	POWERBK SCSI2 CABLE HDI-30M:M DB50M 2'	1
Mar 14, 1997	PO#232222	GLOBAL VILLAGE	30-3100	POWERPORT PLATINUM PRO ETH PCCARD & MODEM	1
Mar 14, 1997	PO#232222	california ic		24MB APPLE PWRBK 1400 SERIES	2
Mar 14, 1997	PO#232222	APPLE	M5576LL/A	POWER BOOK 1400C/133 16MG 1GB W/6X CD	1
Mar 3, 1997	236108	USROBOTICS PALM COMPUTING	10104U	PILOT CABLE PC HOTSYNC ACCESSORY	1
Mar 3, 1997	236108	USROBOTICS PALM COMPUTING	10100U	PILOT 1MB UPG FOR DT ORGANIZER	1
Mar 3, 1997	236108	U.S. ROBOTICS PALM COMPUTING	10111U	PILOT MODEM CABLE	1
Mar 3, 1997	236108	USROBOTICS PALM COMPUTING	10101U	PILOT SLIM LEATHER CASE ACCESSORY	1
Mar 3, 1997	236108	USROBOTICS	10108U	10108UPILOT STYLUS 3-PAK	1
Mar 3, 1997	236108	US ROBOTICS	80101U	80101U PILOT 5000 ORGANIZER PKG.	1
Mar 11, 1997	236167	CYBEX	CURC-8	CABLE SET.	1
Mar 11, 1997	236167	CYBEX	PMRF-16	MAGNUM COMMANDER 16 PORT	1
Mar 11, 1997	235714	KINGSTON TECHNOLOGY (MEMORY)	KTH5L/4	4MB MEMORY CARD FOR HP LASERJET 5L, 5L-FS	1
Mar 5, 1997	236581	BELKIN COMPONENTS	F2A036-10	10FT PARALLEL PRINTER CABLE DB25M TO CENT36M STANDARD	1
Mar 5, 1997	236581	HP PRINTERS	C3941B#ABA	LASERJET 5L-FS 4PPM LASERPR 1MB 600DPI	1
Mar 5, 1997	236584	BELKIN COMPONENTS	F2A036-10	10FT PARALLEL PRINTER CABLE DB25M TO CENT36M STANDARD	1
Mar 5, 1997	236584	HP PRINTERS	C3941B#ABA	LASERJET 5L-FS 4PPM LASERPR 1MB 600DPI	1
Mar 11, 1997	237159	SIGMA	45150	45150 REALMAGIC ULTRA TV/NTSC MPEG	1
Mar 11, 1997	236796	PENSTOCK	CD1035E	CD1035E VEIWMAGIC 10" COLOR .26 DPI MONITOR	5
Mar 13, 1997	PURCH CARD	WORTHINGTON	F36	9 PIN STRAIGHT DB9 FEMALE CABLE	1
Mar 12, 1997	237488	HP PRINTERS	C3142A#ABA	LASERJET 4MV 16PPM LASERPR 600DPI	1

Totals from Mar 1, 1997 to Mar 31, 1997

Total Number of POs: 12

Total Amount of Purchase: \$26,343.00

Total Number of Items Purchased: 238

Please use the following links if you wish to leave the current screen and move on.

[Products](#)

[Returns/Repair](#)

[Tracking](#)

[Log Off](#)

[Home](#)

FIG 35

Tracking - Product Return History

Please select one option for each criteria.

Criteria 1. Duration of look-back: ☒ 30 days ☐ 60 days ☐ 90 days

Criteria 2. As of:

☐ Today

☒ Month

Criteria 3. Sort by:

☒ Manufacturer

☐ Manufacturer Part#

☐ Month

☐ Purchase Order#

☐ Invoice#

Take Action

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

FIG 36

Tracking - Product Return History

Searching database for requested records.

2 records found. Preparing data for display.

RMA#	PO#	Invoice#	Manufacturer	Part#	Description	RMA Qty
R-261812RP	PO#232222	13154	california ic		24MB APPLE PWRBK 1400 SERIES	2
R-262337RP	230440	12775	JVC INFORMATION PROD	BC-CR2100B- 2X4	MINTOWER EXT 5X4X4 CDR TOWER 5 BAY 4X RECORD 4X READ SCSI2	1

Totals from Mar 1, 1997 to Mar 31, 1997

Total Number of Returns: 2

Total Amount of Returns: \$1,654.00

Total Number of Items Returned: 3

Please use the following links if you wish to leave the current screen and move on.

[Products](#)[Returns/Repair](#)[Tracking](#)[Log Off](#)[Home](#)

FIG 37

Tracking - Accounting Information

Please enter your password for accounting information.

Password:

If you wish to change your password, enter new password below.

Change password:

Confirm new password:

Enter

Reset

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

FIG 38

00365327:071600

Customer Invoice

Search Options

Option	Customer Invoice #	<input type="text"/>
1.		
Option	Customer Credit	<input type="text"/>
2.	Memo#	
Option	Customer Purchase	<input type="text"/>
3.	Order #	
Option	Customer Invoice	<input type="text" value="click here to select month"/>
4.	Period	From: <input type="text" value="click here to select year"/>
		<input type="text" value="click here to select month"/>
		To: <input type="text" value="click here to select year"/>

Please use the following links if you wish to leave the current screen and move on.

[Home](#)

Fig 39

09:56:27 07:16:00

[illegible]

Take Action Reset

Products	Returns/Repair	Tracking	Log Off
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FIG 40

Customer Invoice Detail

Customer Name: SEJIN with ORACLE

Invoice Number:

PO Number:

Original Invoice or Replacement Invoice for RMA

Invoice Date	Invoice Number	MWS Number	PO Amount	Ordered Date	Shipped Date	Net Invoice Amount	Tax Amount	Freight Amount	Other Amount	RMA
10/21/97	OR10-A21378	M97-25134	\$11,112.24	10/21/97	10/23/97	\$11,112.24	\$1,000.76	\$100.00		

Note: Please go to tracking for proof of delivery.

Please use the following links if you wish to leave the current screen and move on.

[Products](#)

[Returns/Repair](#)

[Tracking](#)

[Log Off](#)

[Home](#)

FIG 41

009999 074699

Vendor Invoice

Search Options

Option	Vendor Invoice #	<input type="text"/>
1.		
Option	Vendor Credit	<input type="text"/>
2.	Memo#	
Option	Vendor Purchase	<input type="text"/>
3.	Order #	
Option	Vendor Invoice	<input type="text" value="click here to select month"/>
4.	Period	From: <input type="text" value="click here to select year"/>
		To: <input type="text" value="click here to select month"/>
		<input type="text" value="click here to select year"/>

Please use the following links if you wish to leave the current screen and move on.

[Home](#)

FIG 42

0955327 071699

Vendor Invoice Search Option

Invoice Date	Document Number	PO Number	Type	Status	Amount	Paid Amount	Balance	Check Number	Check Date	Show Detail
10/21/97	OR10-A21378	901450912	Invoice	Unpaid	\$12,129.00	\$10,129.00	\$2,000	#495	11/21/97	<input type="checkbox"/>
10/25/97	OR10-A21398	901450955	Credit Memo	Used	\$12,729.00	\$10,729.00	\$2,000	#534	11/21/97	<input type="checkbox"/>

[Take Action](#)[Reset](#)

Please use the following links if you wish to leave the current screen and move on.

[Products](#)[Returns/Repair](#)[Tracking](#)[Log Off](#)[Home](#)

FIG 43

0095327 071600

Vendor Invoice Detail

Vendor Name:

Invoice Number:

PO Number:

Original Invoice or Replacement Invoice for RMA

Payee	Invoice Number	MWS Number	Invoice Date	Received Date	Invoice Amount	Actual Amount	RMA
Tech Data	M21378	M97-25134	10/21/97	10/23/97	\$12,129.00	\$11,769.00	

Note: Please go to tracking for proof of delivery.

Please use the following links if you wish to leave the current screen and move on.

[Products](#)[Returns/Repair](#)[Tracking](#)[Log Off](#)[Home](#)

FIG 44

0906327 071638

Internal Web Security Access

		Sales		CSR		Acct.		Supervisor		Mgmt.	
		U	A	U	A	U	A	U	A	U	A
1. Add names.		V	V	V	V	V	V	V	V	V	V
2. Delete/change names.		V	O	V	O	V	O	V	O	V	V
3. Authority to post own quotes.		+	+	+	+	+	+	+	V	+	V
4. Authority to post others' quotes.		+	+	+	+	+	+	+	+	+	V
5. Authority to track own sales status.		+	V	+	V	+	V	+	V	+	V
6. Authority to track own RMA status.		+	V	+	V	+	V	+	V	+	V
7. Authority to track own sales history.		+	V	+	V	+	V	+	V	+	V
8. Authority to track own RMA history.		+	V	+	V	+	V	+	V	+	V
9. Authority to track for others' sales status.	N	+	+	+	+	+	+	+	+	V	V
10. Authority to track for others' sales status.	N	+	+	+	+	+	+	+	+	V	V
11. Authority to track for others' RMA status.	N	+	+	+	+	+	+	+	+	V	V
12. Authority to track for others' sales history.	N	+	+	+	+	+	+	+	+	V	V
13. Authority to track for others' RMA history.	N	+	+	+	+	+	+	+	+	V	V
14. Maximum # of ship to per user.	N	+	+	+	+	+	+	+	+	V	V
15. Maximum # of PO/day/user.	N	+	+	+	+	+	+	+	+	V	V
16. Maximum \$ of PO/day/user.	N	+	+	+	+	+	+	+	+	V	V
17. Maximum \$ of PO/day/company.	N	+	+	+	+	+	+	+	+	V	V
18. Overall credit limit.	N	O	O	O	O	O	O	+	+	V	V
19. Default maximum PO \$ amount. (Send alert & stop MWS posting)	N	+	+	+	+	+	+	+	+	V	V
20. Authority to use credit card purchase	N	+	+	+	+	+	+	+	+	V	V

N = Blocked view, only management has view.
 + = Add, but cannot activate web activity.
 v = Add, and activate web activity.
 O = Block out, not applicable.

U = use only
A = approval authority

FIG 45

Authority
Typical Lineage (~~Authority~~) Tree

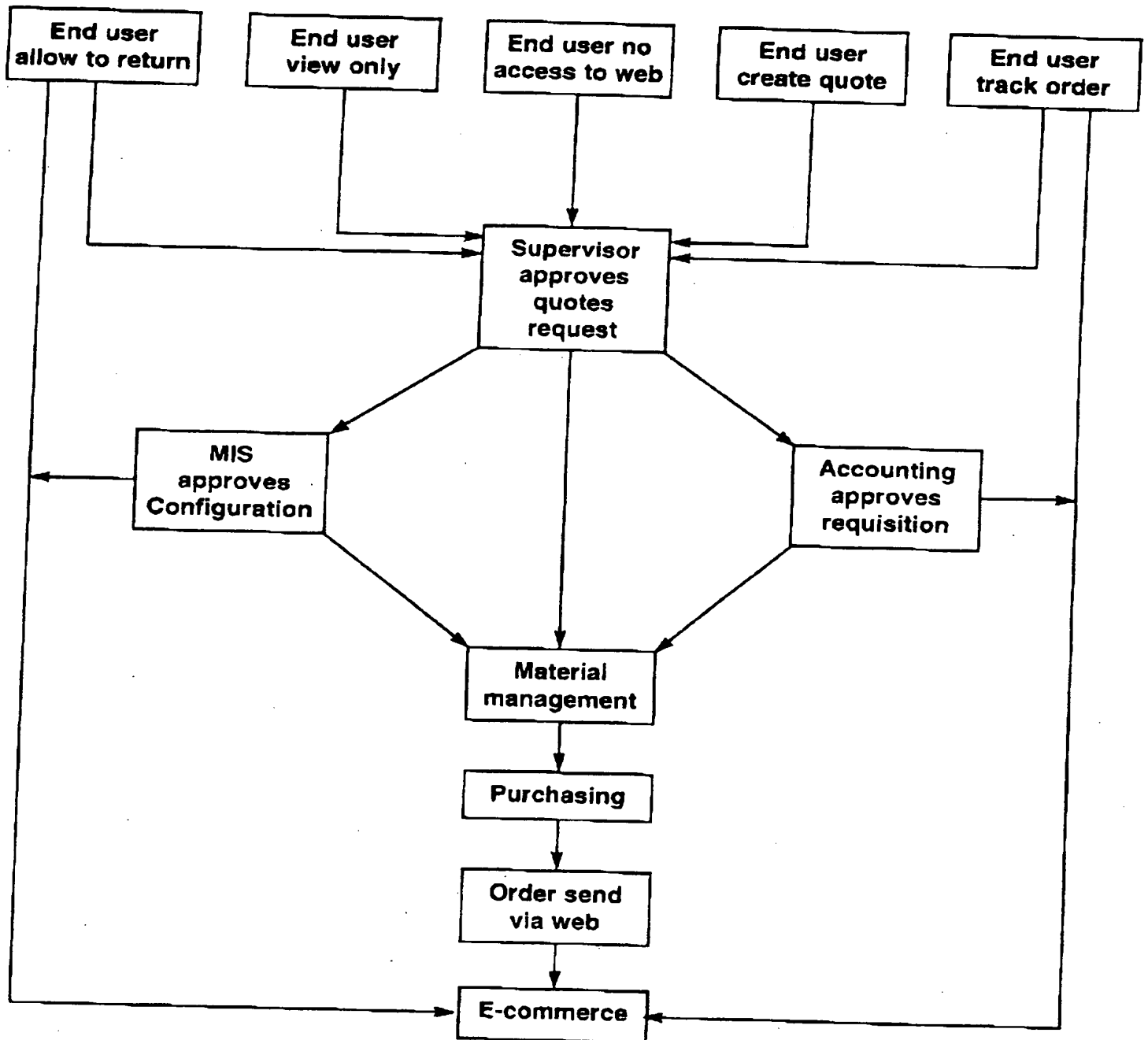


FIG 46

Customers: Modify Records

<div style="border: 1px solid black; padding: 5px; width: fit-content; margin: 0 auto;">Customers</div>		10:31 AM	
Company Name: TVINHEAD CORPORATION		Seq #: 833	Sales Rep Code: LOU/LUCHE
Contact: Melody Chen Contact Phone 1: (408) 945- 0606X115 Phone 2:		Company Code: 18080	
Company Address: TVINHEAD CORPORATION 1537 CENTRE POINTE DR. Milpitas, CA 95035 Attn: Melody Chen		Key words: <div style="border: 1px solid black; height: 100px; width: 100%;"></div>	
Customer Notes: Will be displayed when the customer is used on a MWS.		Margin: 15	Defaut N Premise Days:
		Terms: NET 10	<input type="checkbox"/> Post with RFO <input type="checkbox"/> Post with P/D <input type="checkbox"/> Post with PRM
		Ship Via: UPS	<input type="checkbox"/> No FOB Dest Adj
		Orig:	
Addresses: Comp address below is the same as address in grey box above.			
D/T	Type	MWS Company name	City
✓	BILL	TVINHEAD CORPORATION	Milpitas
	Ship	TVINHEAD CORPORATION	Milpitas
		Address 1 1537 CENTRE POINTE DR. 1537 CENTRE POINTE DR.	City Milpitas Milpitas
Ship To Default		Delete	Duplicate
Notes		Edit	Add



Fig 47

Customers: Modify Records

[illegible]

Edit

Company Price List

Company Name:

TYDDE AD CORPORATION

Defaults ☐ No Mfg URL

Price Base Markup

AvCost .05

☐ Web User

Update Prices

Clean Up

Export/Print

Ship To Addr

Part Number

Manufacturer

Price Basis

Mark-up

Avail

Spec

Web URL

Employee's LAST Name ...

[Choi]

Cancel OK

FIG 50

Fig 51

FIG 52

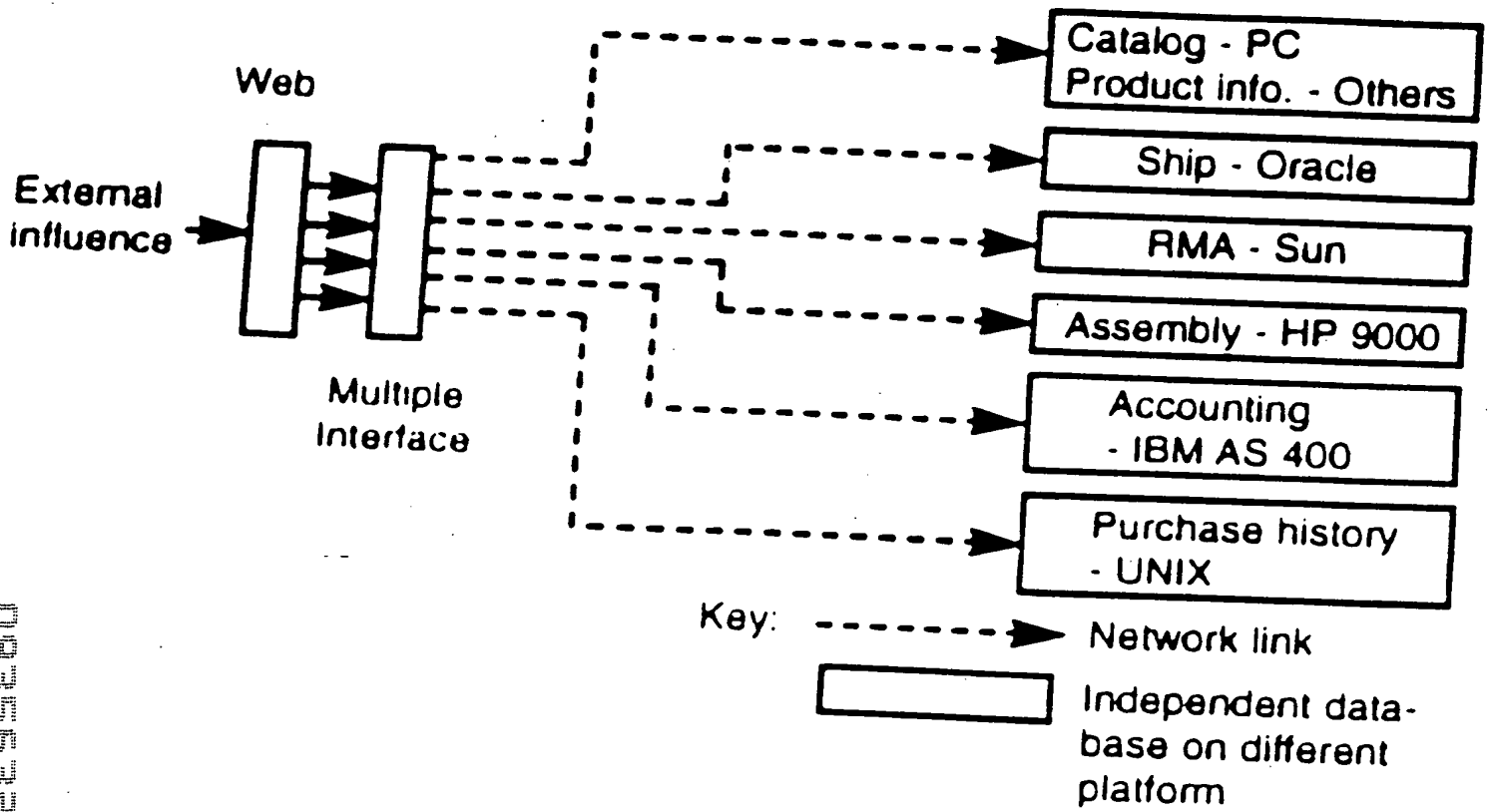


FIG 56

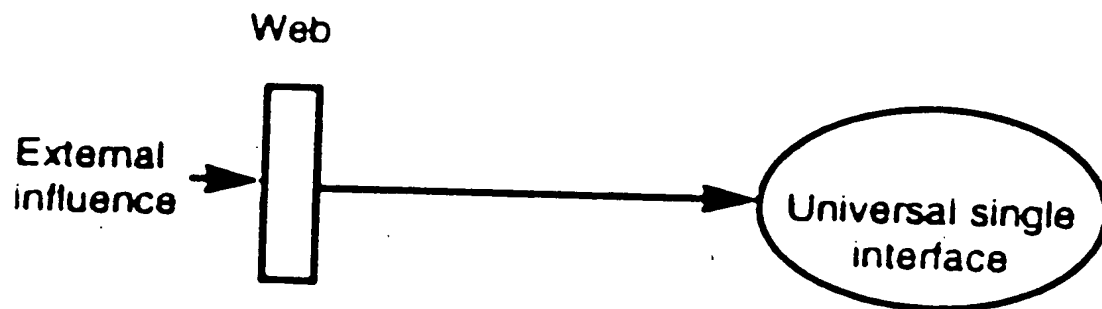


FIG 57

Entity Diagram Index

5801

5803

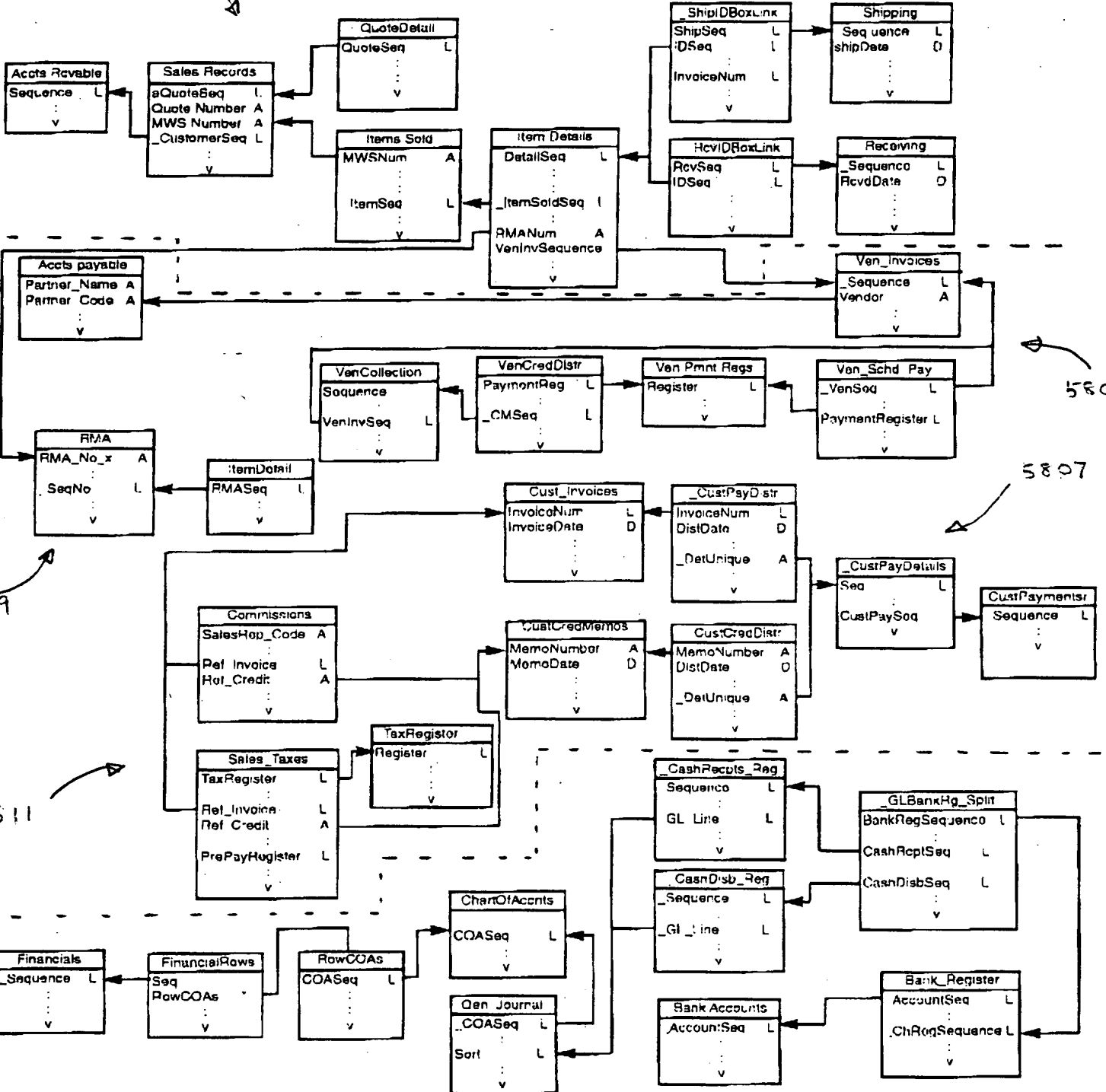


FIG 58

```

graph TD
    Customer[Customer] -- "Outside change request or influence" --> E1[Sales or RMA E 1]
    E1 --> Check[Check and convert]
    Check --> E2[Grouping for purchasing E 2]
    E2 --> RMA[RMA]
    E1 --> E9[Vendor or customer product and pricing info. E 9]
    E9 --> Accum[Accumulate info. (PSRI) for receive, ship, and install]
    Accum --> E3[Receive E 3]
    Accum --> E4[Install E 4]
    Accum --> E5[Ship E 5]
    E3 --> AR[A/R]
    E4 --> Virtual[Virtual inventory]
    E5 --> AP[A/P]
    AR --> E6[Customer Payment E 6]
    Virtual --> GL[General Ledger]
    AP --> E7[Vendor Payment E 7]
    E6 --> GL
    E7 --> GL
    GL --> BS[Bank Statement E 8]
    BS --> Response[Response]
    Response --> FA[Factual Analysis]
    FA --> Customer
    RMA --> E1
    Accum --> E1
    
```

Customer

Outside change request or influence

Sales or RMA E 1

Check and convert

Grouping for purchasing E 2

RMA

Vendor or customer product and pricing info. E 9

Accumulate info. (PSRI) for receive, ship, and install

Receive E 3

Install E 4

Ship E 5

A/R

Virtual inventory

A/P

Customer Payment E 6

General Ledger

Bank Statement E 8

Response

Factual Analysis

Customer satisfaction

Employee evaluation

Vendor performance

Inter al use (own purchase) (DOA before ship to customer) (Web commerce, phone call, EDI, Fax, Email, etc.)

By

Confirm

Confirm

Confirm

 Original process
 Reversible process

E = entry point into Data base

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Company	Contact person & Phone No.	
FIRST DEPOSIT	5/22/97	00/00/00
Customer notes (do not appear on MWS)	Notes that fit in box will fit on printouts of quotes. Customer notes only print out on quotes.	KURT KICKERT (415) 222-7512
MWS comments (do not appear on Quotes)	Reviewed by	Temporary notes
Comments that fit in box will fit on printouts of MWS. MWS comments only print out on MWS.		
Shipping notes		Backup notes

6031662

Products: 156050 of 156050 (Sales Mills)

• - new product or special offer

Description										Dealer Price		Retail Price		Base Price		Status	
Qty	Part No.	Media Cd	Platform	Manufacturer	Model Part No.	Qty	Part No.	Media Cd	Platform	Manufacturer	Model Part No.	Qty	Part No.	Media Cd	Platform	Manufacturer	Model Part No.
1	ACCEL GRAPHICS AG500-010			WYLE LABORATORY	AG500-010	1	ACCEL GRAPHICS AG500-010			WYLE LABORATORY	AG500-010	1	ACCEL GRAPHICS AG500-010			WYLE LABORATORY	AG500-010
1	16MB KIT F/HP VECTRA VL/4			AD-MOR MEMORY LTD	ADH16-3647	1	16MB KIT F/HP VECTRA VL/4			AD-MOR MEMORY LTD	ADH16-3647	1	16MB KIT F/HP VECTRA VL/4			AD-MOR MEMORY LTD	ADH16-3647
1	32MB F/HP OMIBOOK 5000			AD-MOR MEMORY LTD	ADH32-1136	1	32MB F/HP OMIBOOK 5000			AD-MOR MEMORY LTD	ADH32-1136	1	32MB F/HP OMIBOOK 5000			AD-MOR MEMORY LTD	ADH32-1136
1	PICTOSHOP 3.0 MAC/POWERPC DISK/CD • DROP SHIP ONLY TO BRANCH • 0091 • •			DOUGLAS STEVANT COMP	23702	1	PICTOSHOP 3.0 MAC/POWERPC DISK/CD • DROP SHIP ONLY TO BRANCH • 0091 • •			DOUGLAS STEVANT COMP	23702	1	PICTOSHOP 3.0 MAC/POWERPC DISK/CD • DROP SHIP ONLY TO BRANCH • 0091 • •			DOUGLAS STEVANT COMP	23702
1	FRAMEMAKER UPGRADE FOR WIN 5.1 • SERIAL NUMBER REQUIRED •			ADOBE SYSTEMS, INC.	2791-0017	1	FRAMEMAKER UPGRADE FOR WIN 5.1 • SERIAL NUMBER REQUIRED •			ADOBE SYSTEMS, INC.	2791-0017	1	FRAMEMAKER UPGRADE FOR WIN 5.1 • SERIAL NUMBER REQUIRED •			ADOBE SYSTEMS, INC.	2791-0017
1	81MB LP 486 SIMM KIT W/GOLD LEAD			ATLANTIC MEMORY GROUP	10170040	1	81MB LP 486 SIMM KIT W/GOLD LEAD			ATLANTIC MEMORY GROUP	10170040	1	81MB LP 486 SIMM KIT W/GOLD LEAD			ATLANTIC MEMORY GROUP	10170040
1	32MB UPGRADE F/LP 486 W/GOLD LEAD			ATLANTIC MEMORY GROUP	10170050	1	32MB UPGRADE F/LP 486 W/GOLD LEAD			ATLANTIC MEMORY GROUP	10170050	1	32MB UPGRADE F/LP 486 W/GOLD LEAD			ATLANTIC MEMORY GROUP	10170050
1	81MB KIT F/LP 486 WITH TIN LEAD			ATLANTIC MEMORY GROUP	10170100	1	81MB KIT F/LP 486 WITH TIN LEAD			ATLANTIC MEMORY GROUP	10170100	1	81MB KIT F/LP 486 WITH TIN LEAD			ATLANTIC MEMORY GROUP	10170100
1	81MB CLASSIC R • MODULE			ATLANTIC MEMORY GROUP	10170222	1	81MB CLASSIC R • MODULE			ATLANTIC MEMORY GROUP	10170222	1	81MB CLASSIC R • MODULE			ATLANTIC MEMORY GROUP	10170222
1	SAFEJACK ADAPTER DUAL RJ11			ANGIA CORPORATION	SJADP	1	SAFEJACK ADAPTER DUAL RJ11			ANGIA CORPORATION	SJADP	1	SAFEJACK ADAPTER DUAL RJ11			ANGIA CORPORATION	SJADP
1	UPS MONITORING BOARD W/CABLE, ISA			AMERICAN POWER CONVERSI	AP9500	1	UPS MONITORING BOARD W/CABLE, ISA			AMERICAN POWER CONVERSI	AP9500	1	UPS MONITORING BOARD W/CABLE, ISA			AMERICAN POWER CONVERSI	AP9500
1	NOVELL INTERFACE CABLE 1 MICRO CHANNEL			AMERICAN POWER CONVERSI	AP940-0012	1	NOVELL INTERFACE CABLE 1 MICRO CHANNEL			AMERICAN POWER CONVERSI	AP940-0012	1	NOVELL INTERFACE CABLE 1 MICRO CHANNEL			AMERICAN POWER CONVERSI	AP940-0012
1	MATRIX CASTERS			AMERICAN POWER CONVERSI	PKA006	1	MATRIX CASTERS			AMERICAN POWER CONVERSI	PKA006	1	MATRIX CASTERS			AMERICAN POWER CONVERSI	PKA006
1	SURGE MOD P7, 7 OUTLETS, 3 5' CORD UL1449 (400V) CSA APPROVED, 15 AMP			AMERICAN POWER CONVERSI	P7	1	SURGE MOD P7, 7 OUTLETS, 3 5' CORD UL1449 (400V) CSA APPROVED, 15 AMP			AMERICAN POWER CONVERSI	P7	1	SURGE MOD P7, 7 OUTLETS, 3 5' CORD UL1449 (400V) CSA APPROVED, 15 AMP			AMERICAN POWER CONVERSI	P7
1	NOTEBOOK SURGE PROTECTOR RJ11 CORD			AMERICAN POWER CONVERSI	PHOTE1	1	NOTEBOOK SURGE PROTECTOR RJ11 CORD			AMERICAN POWER CONVERSI	PHOTE1	1	NOTEBOOK SURGE PROTECTOR RJ11 CORD			AMERICAN POWER CONVERSI	PHOTE1
1	PROTECTNET NETWORK SURGE PROTECTOR ETHERNET 10BASE-T			AMERICAN POWER CONVERSI	P10BT	1	PROTECTNET NETWORK SURGE PROTECTOR ETHERNET 10BASE-T			AMERICAN POWER CONVERSI	P10BT	1	PROTECTNET NETWORK SURGE PROTECTOR ETHERNET 10BASE-T			AMERICAN POWER CONVERSI	P10BT
1	WALLMOUNT BRACKET			AMERICAN POWER CONVERSI	AP013	1	WALLMOUNT BRACKET			AMERICAN POWER CONVERSI	AP013	1	WALLMOUNT BRACKET			AMERICAN POWER CONVERSI	AP013
1	TELEPHONE/MODEM PROTECT/NET DATA LINE SURGE SUPPRESSION			AMERICAN POWER CONVERSI	PTEL1-4	1	TELEPHONE/MODEM PROTECT/NET DATA LINE SURGE SUPPRESSION			AMERICAN POWER CONVERSI	PTEL1-4	1	TELEPHONE/MODEM PROTECT/NET DATA LINE SURGE SUPPRESSION			AMERICAN POWER CONVERSI	PTEL1-4
1	01/FAX					1	01/FAX					1	01/FAX				
1	01/FAX FOR WORKGROUPS				21-001392	1	01/FAX FOR WORKGROUPS				21-001392	1	01/FAX FOR WORKGROUPS				
1	01/FAX FOR WORKGROUPS				21-001892	1	01/FAX FOR WORKGROUPS				21-001892	1	01/FAX FOR WORKGROUPS				

Fig 63

[illegible]

Purchase Order Sales Actions

Material code #/Purchase reg#
Inhouse inventory

Existing Inventory

Auto match

MWS#, Customer PO#, item sold, item details,
qty, Scost, Sprice, Vendor, Part#, mfr, mfr part#,
install, ship instructions.
Stock/inventory status

Information display
Show items sold with no order date
Input/over-riding

Virtual Inventory (linking to supplier warehouse via web)

PSRI Output Display (Purchasing)

Summary () Total () Working
Total PO = Total vendor = Total item sold = Total qty =
Total MWS = Total mfr. = Total item details = Total amount =

Line #	Date	Cust. PO No.	MWS No.	Item sold Description	S cost	Qty	P cost	Stock Status	ETA	Sales Confirmation	Ship	Vendor	p/n	mfr.	mfr. p/n	Install Group
1	10/11/97	1556-WX	28515	Compaq SCSI HD - Critical		5		B/O	12/11/97	Credit card	NP	Techdata	12345	Compaq	121-001	1
2	10/11/97	1556-WX	28515	Compaq proliant track		24		B/O			P	Techdata	13554	Compaq	121-002	1
3	10/11/97	1556-WX	28515	Compaq memory		10		stock			NP	Merisat	13554	Compaq	121-003	1
4	10/11/97	1444PA	28415	HP Vectra		3		short stock		COO	P	Invram Micro	13554	HP	H11-001	2
5	10/11/97	1444PA	28415	HP memory		4		Inventory			p	Microage	13554	HP	1F-001	2
6	10/11/97	1444PA	28415	HP Printer Drop Ship		200		B/O			NP	Computer land	13554	HP	H11-0Aa	2

= All headings are sortable.

All items are selectable and expand (double click) into item details. * Replacement MWS = Red color

Actions:

Grouping — B/O Short Stock Install Ship Vendor Mfr. MWS include addendum

Remove — Group Item sold Item details Install

Cancel Change — Item sold MWS Shipping method - Drop ship Freight charge

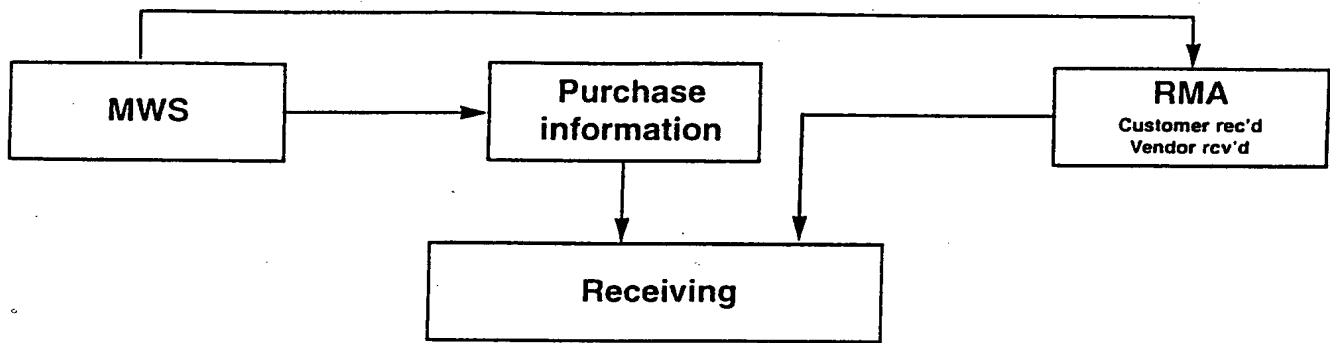
Split Hold — Item sold Double click item sold to item details and select/hold into group for new item sold

Mark — Critical Drop Ship Mfr Special pricing Custom tracking Credit card purchase COO purchase

Purchase — Pcost Salesconfirmation # Auto PO assignment

Refresh to update PO that not been ordered

FIG 64



Double click to get specific receiving instruction.
Only show items sold with order date, but with no receive date.

PSRI Output Display (Receiving)

Summary () Total () Working
 Total Customer PO = _____ Total item sold = _____ Total order = _____ Receive = _____
 Total MWS = _____ Total item details = _____ Total amount = _____ Ship = _____

Line #	Date	Cust. PO No.	MWS No.	Cust. /Ven RMA#	Item sold Description	Qty	Order date	Sales Confirmation #	Status	Vendor	p/n	mfr.	mfr. p/n	Serial #	Receive Condition
1	10/11/97	1556-WX	28515		Compaq SCSI HD Critical	5	11/20/97	Credit card	Hold Note	Techdata	12345	Compaq			
2	10/11/97	1556-WX	28515		Compaq prokant Track	24	11/20/97		Refuse	Techdata	13554	Compaq			
3	10/11/97	1556-WX	28515		Compaq memory	10	11/19/97		ok	Mensel	13554	Compaq			
4	10/11/97	1444PA	28415		HP Vectra	3	11/20/97		ok	Ingram Micro	13554	HP			
5	10/11/97	1444PA	28415		HP memory	4	11/21/97		ok	Microage	13554	HP			
6	10/11/97	1444PA	28415		HP Printer Drop ship	200	11/12/97		ok Note	Computertown	13554	HP			

= All headings are sortable.

* All items are selectable and expand (double click) into item details. * Replacement MWS = Red color

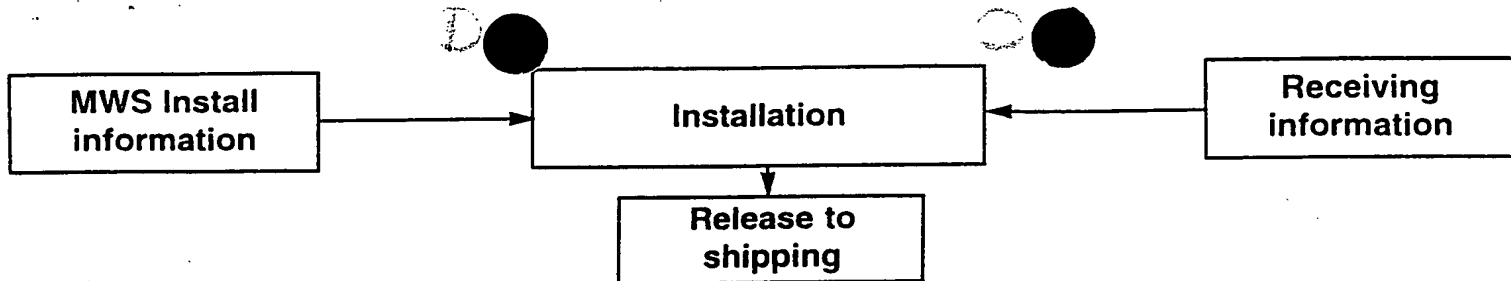
Actions:

Receiving

1. Input Packing slip # Serial # Carrier Qty Term Boxes Conditions
2. Display Expected to receive No MWS
3. Notes

1. Expected to receive will exclude refusal items.
2. Expected to ship will exclude refusal items, hold items and items with COD/cash term.
3. Batch input for all packing slips and items. The system automatically match input with items that existing in the system to all items that received.

FIG 65



Double click to get specific installation instruction.
Show only installation groups

PSRI Output Display

Summary () Total () Working
 Total Customer PO = _____ (Requiring installation) Total item sold = _____ Total # of installation = _____
 Total MWS = _____ (Requiring installation) Total item details = _____

Line #	Date	Cust. PO No.	MWS No.	Cust. / Ven RMA#	Item sold Description	Qty	Stock Status	ETA	Install	Install fee \$	Install Date	Vendor	p/n	mfr.	Install Group
1	10/11/97	1556-WX	28515		Compaq SCSI HD Critical	5	B/O Notes	12/25/97	Y			Techdata	12345	Compaq	1
2	10/11/97	1556-WX	28515		Compaq proiant Track	24	B/O Notes	12/11/97	N			Techdata	13554	Compaq	1
3	10/11/97	1556-WX	28515		Compaq memory	10	stock Notes	—	Y			Meriset	13554	Compaq	1
4	10/11/97	1444PA	28415		HP Vectra	3	short stock Notes	—	Y			Ingram Micro	13554	HP	2
5	10/11/97	1444PA	28415		HP memory	4	stock Notes	—	Y			Microage	13554	HP	2
6	10/11/97	1444PA	28415		HP Printer Drop ship	200	B/O Notes	12/5/97	Y			Computerland	13554	HP	2

= All headings are sortable.
 All items are selectable and expand (double click) into item details.
 Replacement MWS = Red color

Option:
 1. Show all need installation
 2. Show only need to be installed with received date

Actions:

Installation

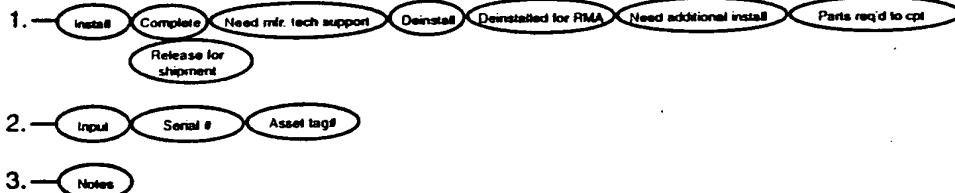
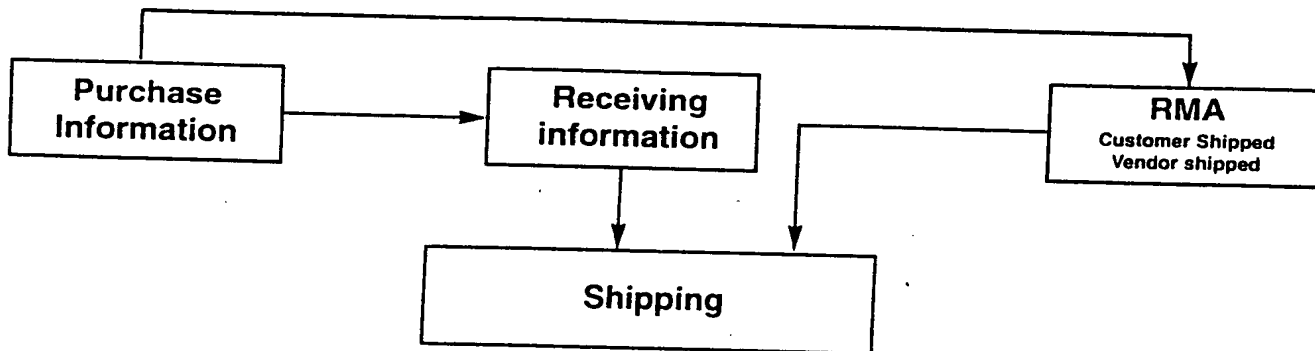


FIG 66



Double click to get specific shipping instruction.
Only shows items sold with received date, but with no ship date.

PSRI Output Display (Shipping)

Summary () Total () Working
 Total Customer PO = _____ Total item sold = _____ Total order = _____ Receive = _____
 Total MWS = _____ Total item details = _____ Total amount = _____ Ship = _____

Line #	Date	Cust. PO No.	MWS No.	Cust. / Ven RMA#	Item sold Description	Qty	Order date	Receive date	Status	Vendor	p/n	mfr.	mfr. p/n	Serial #	Ship group
1	10/11/97	1556-WX	28515		Compaq SCSI HD Critical	5	11/20/97		Hold Notes	Techdata	12345	Compaq			
2	10/11/97	1556-WX	28515		Compaq proliant Track	24	11/20/97		Refuse	Techdata	13554	Compaq			
3	10/11/97	1556-WX	28515		Compaq memory	10	11/19/97		ok	Mersel	13554	Compaq			
4	10/11/97	1444PA	28415		HP Vectra	3	11/20/97		ok	Ingram Micro	13554	HP			
5	10/11/97	1444PA	28415		HP memory	4	11/21/97		ok	Microage	13554	HP			
6	10/11/97	1444PA	28415		HP Printer Drop ship	200	11/12/97		ok	Computerland	13554	HP			

[] = All headings are sortable.

* All items are selectable and expand (double click) into item details.

* Replacement MWS = Red color

Actions:

Shipping

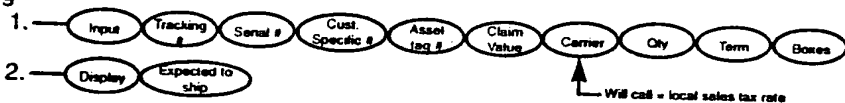


Fig 67

Item details input

Select (highlight) to group

Item detail Display

Line #	Date	Cust. PO No.	MWS No.	Cust. / Ven RMA#	Item sold Description	Qty	Existing Status	Cust. Inv.	Ven. Inv.	Serial #	Vendor	mfr.	Install Group	Ship Gruop
1	10/11/97	1556-WX	28515		Compaq SCSI HD Critical	1	B/O							
2	10/11/97	1556-WX	28515		Compaq SCSI HD Critical	1	B/O							
3	10/11/97	1556-WX	28515		Compaq SCSI HD Critical	1	B/O							
4	10/11/97	1556-WX	28515		Compaq SCSI HD Critical	1	B/O							
5	10/11/97	1556-WX	28515		Compaq SCSI HD Critical	1	B/O							

☐ = All headings are sortable.

- All items are selectable and can be made into different groups.
- Replacement MWS = Red color

Existing status can be ordered
Existing status can be received
Existing status can be shipped
Existing status can be installed

Unique installation note:

Unique shipping note:

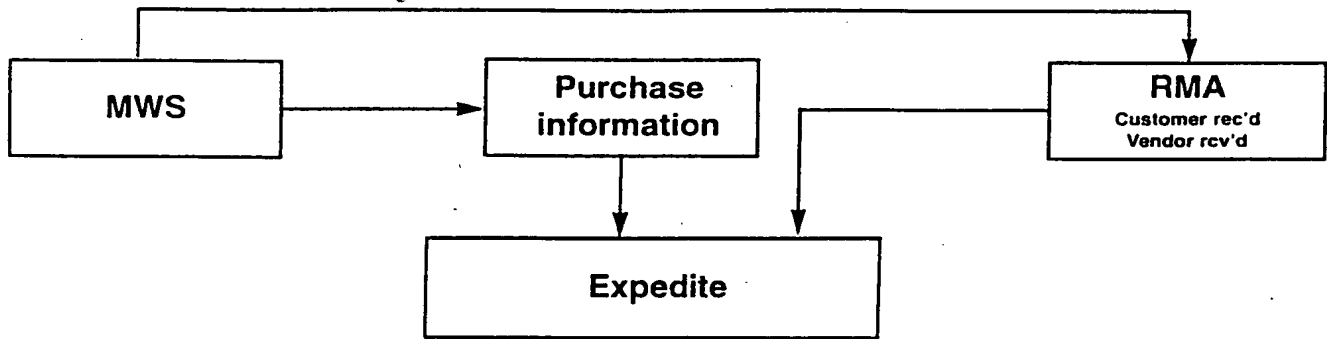
RMA installation note:

Standard default notes from customer file

Standard default shipping notes from vendor file

Shipping note:

FIG 68



Double click to get specific receiving instruction.
Only show items sold with order date, but with no receive date.

PSRI Output Display (Receiving)

Summary () Total () Working
 Total Customer PO = _____ Total item sold = _____ Total order = _____ Receive = _____
 Total MWS = _____ Total item details = _____ Total amount = _____ Ship = _____

Line #	Date	Cust. PO No.	MWS No.	Cust. / Ven RMA#	Item sold Description	Qty	Order date	Sales Confirmation #	Purchase ETA Status	Expedite ETA	Vendor	p/n	mfr.	mfr. p/n	Expedite Condition
1	10/11/97	1556-WX	28515		Compaq SCSI HD Critical	5	11/20/97		Hold Note		Techdata	12345	Compaq		
2	10/11/97	1556-WX	28515		Compaq prodata Track	24	11/20/97		Refuse		Techdata	13554	Compaq		
3	10/11/97	1556-WX	28515		Compaq memory	10	11/19/97		ok		Merisat	13554	Compaq		
4	10/11/97	1444PA	28415		HP Vectra	3	11/20/97		ok		Ingram Micro	13554	HP		
5	10/11/97	1444PA	28415		HP memory	4	11/21/97		ok		Microage	13554	HP		
6	10/11/97	1444PA	28415		HP Printer Drop ship	200	11/12/97		ok Note		Computerland	13554	HP		

[Icon] = All headings are sortable.

* All items are selectable and expand (double click) into item details.

* Replacement MWS = Red color

Actions:

1.

2. Mark

- Expected to receive will exclude refusal items.
- Expected to ship will exclude refusal items, hold items and items with COD/cash term.
- Batch input for all packing slips and items. The system automatically match input with items that existing in the system to all items that received.

FIG 69

00000000000000000000

Company - PO		MVSNum	Qty	Ord	Rev	Shpd	Description	Cost	Price	Expedite Status - exp date	CSR Notes
PACBELL ISG		M-930008	1	1	1	1	CABLE		8.00	Ignore on future reports	FHJHJG
3 Items 930107		1/7/93	Orig Shpd	3/22/93	3/22/93	3/22/93					
3 DON BAKER PG 510-806-7459											
LOCKED											
Not Received Report 8/24/96 11:06 AM											
Not Ordered Report Not Received Report Drop ship Report filters On											
Customer (66/66)(1)											
ORACLE 215198 5 100% 80% 0% 5											
ORACLE 215487 13 92% 61% 0% 3											
ORACLE 215614 1 100% 0% 0% 2											
ORACLE 215666 10 100% 10% 0% 2											
SILICON GRAPHICS INC 01C1019467 1 100% 0% 0% 8											
Silicon Systems 660301130 7 100% 85% 85% 632											
Symantec Corporation 1259271M 15 100% 93% 93% 75											
Symantec Corporation 12594850 4 25% 0% 0% 75											
US Oracle PPS072082 61100% 83% 83% 33											
More than 33 days old											
Age Filter On											
Customer Filter On											
At least											
Percent Filter On											
Qty is or less											
Qty Filter On											
Urgent											
Wrong Product											
Replacement											
Hand Diver											
Cancelled											
In Transit											
Vendor follow up											
Initiation											
Back order											
Partial ship											
Shipped											
Drop shipped											
Lost in transit											
Credit hold											
Will call											
On allocation											
Discontinued											
Direct ship from Mnlctr											
Not released new product											
No record of order											
Open source required											
Open source complete											
Ship to wrong address											
Order hold											
Ignore on future reports											
Other											
Ven-Ctrl V PNo-M PNo Ord-Rev											
Description											
Expedit Status											
Priority () Get MVS											
Is older than days											
Ven On											
Age On											
Customer Notes											
Cust PO (1) MVS											
Type Qty Ord Revd Shpd											
PPS072082 M96-22875 Cus-POK 5 4 4											
POVERBOOK DUO 230											
2,455.44											
Ignore on future reports											
Options											
Fast Order											
Return RelatedSwitch QuickSwitch											
Sort Sets Searches											

FIG 70

Company - PO	MVSnum	Qty	Ord	Rev'd	Shpd	Description	Cost	Price	Expedite Status - exp date - cust notes	CSR Notes																																																																						
PACBELL ISO	M-930008 NoP	1	1	1	1	CABLE		8.00	ignore on future reports	FUJHUG																																																																						
3 items 930107	1/7/93	Ord Shpd	3/22/93	3/22/93	3/22/93																																																																											
3 DON BAKER PG 510-806-7459																																																																																
LOCKED																																																																																
<p>Not Shipped Report 12/5/97 11:41 AM</p> <p> <input type="radio"/> Not Ordered Report <input type="radio"/> Not Received Report <input checked="" type="radio"/> Not Shipped Report <input type="radio"/> Drop ship Report <input type="radio"/> Filters On </p>																																																																																
<table border="1"> <thead> <tr> <th>Customer (13/13)(13)</th> <th>Qty</th> <th>Ord</th> <th>Rev'd</th> <th>Shpd</th> <th>Age</th> <th>Customer Filter On</th> </tr> </thead> <tbody> <tr> <td>UNION BANK OF CALIFORNIA</td> <td>8</td> <td>12%</td> <td>12%</td> <td>0%</td> <td>63</td> <td><input type="checkbox"/> Customer Filter On</td> </tr> <tr> <td>UNION BANK OF CALIFORNIA</td> <td>4</td> <td>75%</td> <td>25%</td> <td>0%</td> <td>42</td> <td><input type="checkbox"/> Customer Filter On</td> </tr> <tr> <td>UNION BANK OF CALIFORNIA</td> <td>13</td> <td>100%</td> <td>76%</td> <td>53%</td> <td>43</td> <td><input type="checkbox"/> At least</td> </tr> <tr> <td>UNION BANK OF CALIFORNIA</td> <td>43</td> <td>86%</td> <td>86%</td> <td>81%</td> <td>21</td> <td><input type="checkbox"/> Percent Filter On</td> </tr> <tr> <td>UNION BANK OF CALIFORNIA</td> <td>24</td> <td>100%</td> <td>95%</td> <td>87%</td> <td>10</td> <td><input type="checkbox"/> Qty is or less</td> </tr> <tr> <td>UNION BANK OF CALIFORNIA</td> <td>10</td> <td>100%</td> <td>10%</td> <td>0%</td> <td>2</td> <td><input type="checkbox"/> Qty Filter On</td> </tr> <tr> <td>UNION BANK OF CALIFORNIA</td> <td>49</td> <td>100%</td> <td>61%</td> <td>0%</td> <td>2</td> <td><input type="checkbox"/> More than days old</td> </tr> <tr> <td>UNION BANK OF CALIFORNIA</td> <td>5</td> <td>100%</td> <td>20%</td> <td>0%</td> <td>2</td> <td><input type="checkbox"/> Age Filter On</td> </tr> <tr> <td>UNION BANK OF CALIFORNIA</td> <td>14</td> <td>100%</td> <td>64%</td> <td>42%</td> <td>4</td> <td><input type="checkbox"/> Age Filter On</td> </tr> </tbody> </table>											Customer (13/13)(13)	Qty	Ord	Rev'd	Shpd	Age	Customer Filter On	UNION BANK OF CALIFORNIA	8	12%	12%	0%	63	<input type="checkbox"/> Customer Filter On	UNION BANK OF CALIFORNIA	4	75%	25%	0%	42	<input type="checkbox"/> Customer Filter On	UNION BANK OF CALIFORNIA	13	100%	76%	53%	43	<input type="checkbox"/> At least	UNION BANK OF CALIFORNIA	43	86%	86%	81%	21	<input type="checkbox"/> Percent Filter On	UNION BANK OF CALIFORNIA	24	100%	95%	87%	10	<input type="checkbox"/> Qty is or less	UNION BANK OF CALIFORNIA	10	100%	10%	0%	2	<input type="checkbox"/> Qty Filter On	UNION BANK OF CALIFORNIA	49	100%	61%	0%	2	<input type="checkbox"/> More than days old	UNION BANK OF CALIFORNIA	5	100%	20%	0%	2	<input type="checkbox"/> Age Filter On	UNION BANK OF CALIFORNIA	14	100%	64%	42%	4	<input type="checkbox"/> Age Filter On
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FIG 71

Company - PO	MFGNum	Qty	Ord	Rev'd	Ship'd	Description	Cost	Price	Expedite Status - exp date - cust notes	CSR Notes
PACBELL ISG	M-930008 NoP	1	1	1	1	CABLE		8.00	Ignore on future reports	PHUFIJG
3 Items 930107	1/7/93 Orig Ship'd	3/22/93	3/22/93	TBD						
3 DON BAKER PG 510-806-7459										
LOCKED										
Jet Propulsion Laboratories	M-930003 NoP	1	1	1	1	ULTRA 144, 1440DBPS, EXT, V32 BIS	554.28		Back order	
2 Items 000635262	1/5/93 Dest Ship'd	3/22/93	3/22/93	3/22/93				595.00		
1 Deborah Williams (818)-357-7184										
LOCKED										
PACBELL ISG	M-930008 NoP	1	1	1	1	POSTSCRIPT LEVEL II CARTRIDGE F/LJ	404.76		In Transit	
3 Items 930107	1/7/93 Orig Ship'd	3/22/93	3/22/93	3/22/93				450.00		
2 DON BAKER PG 510-806-7459										
LOCKED										
930107	1/7/93	Ship'd	3/22/93	3/22/93	3/22/93	SERII				
LOCKED										
BEEBOY FILE	M-930007 NoP	1	1	1	1	MAC				
5 Items XXXXXXXX	1/6/93 Orig Ship'd	3/22/93	3/22/93	3/22/93						
5 MAUDELE(415) 751-4020										
LOCKED										
XXXXXX	1/6/93	Ship'd	3/22/93	3/22/93	3/22/93	SYS				
LOCKED										
XXXXXX	1/6/93	Ship'd	3/22/93	3/22/93	3/22/93	SYS				
LOCKED										
FUJITSU-ICL SYSTEMS, INC	M-930002 NoP	1	1	1	1	QEM				
1 Items 11613	12/29/92 Orig Ship'd	6/3/93	3/22/93	3/22/93						
1 Gerry Binkhorst (408) 982-3350										
LOCKED										
BEEBOY FILE	M-930007 NoP	1	1	1	1	POV				
5 Items XXXXXXXX	1/6/93 Orig Ship'd	3/22/93	3/22/93	3/22/93						
2 MAUDELE(415) 751-4020										
LOCKED										
POV	1/6/93	Ship'd	3/22/93	3/22/93	3/22/93	APPL-AD883				
LOCKED										
POV	1/6/93	Ship'd	3/22/93	3/22/93	3/22/93	APPL-AD883				
LOCKED										

T 16-72

FIG 73

File Edit Enter

Mega Activities

Sales Records: Add RMA record

RMA Case No. Temp65-1		Date 9/25/97	Vendor RMA No. <input type="checkbox"/> NA
Customer SAN FRANCISCO SYMPHONY		Tel: (415) 552-8000 FAX: (415) 431-6857	
Address SAN FRANCISCO SYMPHONY DAVIES SYMPHONY HALL San Francisco, CA 94102 Attention: DAVID MURDOCH		Buyer: _____ Tel: _____ FAX: _____ User: _____ Tel: _____ FAX: _____	
MVS No. M93-0065	Orig Sales rep Pat	CSR PaulB	
PO No. SUSAN2993	Sales rep Pat	Date Purch 3/22/93	
Qty: 1 Desc: WORDPERFECT 5.1 + FILE SRV			
PN: F2US\WP51			
Orig Rev D	Orig Ship D	Serial No	Misc II
08/22/93	08/22/93		
<input type="checkbox"/> Customer will pay partial <input type="checkbox"/> Not in resale condition Return type _____ Reason _____ Detail _____			
Unit price 255.00 RMA total price 255.00 Rstk % _____ Rstk Chrg _____ <input type="checkbox"/> Customer Acknowledged Replacement PO _____ Replacement MVS: _____			
Explanation and Notes			



invoices

FIG 74

V = Vendor whom we bought from or mfr. of product.
C = Customer

Spectrum of N/A

1. If received, ship, claim & credit = NA, then return type must be equal to Not Applicable.

Return type/Action (C & V)	Active	Repair/replace part # Y/N	Service On-site Y/N	\$ On-site Charge	\$ Additional repair Charge	Mfr. or vendor		RMA#	Rec'd V	Ship V	Credit V	Claim V	Cust. Ong. ship date req'd	Fax return Form (PR)	E-mail notification	Show web	Repl MWS	
						Drop Ship	Cross Ship											
1. Check	Y	N/A	N/A	N/A	N/A	N/A	N/A		N/A			N/A	N/A	Y	Y	Y	N	V
	Y	N/A	N/A	N/A	N/A	N/A	N/A			N/A		N/A	Y	Y	Y	Y	N	C
	Y	N/A	N/A	N/A	N/A	N/A	N/A		N/A			N/A	Y	Y	Y	Y	N	C
	Y	N/A	N/A	N/A	N/A	N/A	N/A		N/A			N/A	Y	Y	Y	Y	N	C
2. Exchange	Y	N/A	N/A	N/A	N/A	Y/N	Y/N		N/A			N/A	N/A	Y	Y	Y	Y	V
										N/A		N/A	Y					C
3. Repair/replace (on/off site)																		
3. Repair/replace (on/off site)	Y	Y/N	Y/N	Y/N	NA	Y/N	Y/N					N/A	N/A	Y	Y	Y	N	V
	Y	Y/N	Y/N	Y/N	NA	Y/N	Y/N				N/A	N/A	Y	Y	Y	Y	N	C
	Y	Y/N	Y/N	Y/N	NA	N/A	N/A	N/A	N/A	N/A	N/A	N/A	Y	NA	Y	Y	N	C
	Y	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	N/A	N/A	N/A	N/A	N/A	Y	Y	Y	Y	Y	C
	Y	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	N/A	N/A	N/A	N/A	N/A	Y	Y	Y	Y	Y	C
	Y	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	N/A	N/A	N/A	N/A	N/A	Y	Y	Y	Y	Y	C
	Y	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	N/A	N/A	N/A	N/A	N/A	Y	Y	Y	Y	Y	C
	Y	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	N/A	N/A	N/A	N/A	N/A	Y	Y	Y	Y	Y	C
4. Ship	Y	N/A	N/A	N/A	N/A	Y/N	N/A		N/A	N/A	N/A	N/A	N/A	Y	N/A		N	V
	Y	N/A	N/A	N/A	N/A	Y/N	N/A		N/A	N/A	N/A	N/A	Y	N/A	N/A		N	C
	Y	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A		N/A	Y	N/A	N/A	N/A	N	C
	Y	N/A	N/A	N/A	N/A	Y/N	Y/N	N/A	N/A	N/A	N/A	N/A	Y	N/A	N/A	N/A	Y	C
	Y	N/A	N/A	N/A	N/A	Y/N	Y/N					N/A	Y	Y	Y	N/A	Y	C
	Y	N/A	N/A	N/A	N/A	Y/N	Y/N					N/A	Y	Y	Y	N/A	Y	C
	Y	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	N/A	N/A	N/A	N/A	N/A	Y	N/A	N/A	N/A	Y	C
	Y	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N		N/A	N/A	N/A	N/A	Y	N/A	N/A	N/A	Y	C
	Y	N/A	N/A	N/A	N/A	Y/N	N/A		N/A	N/A		N/A	Y	Y	Y	N/A	N	C
	Y	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	Y	Y	Y	N/A	N	C
5. Never ship, stay in warehouse	Y	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A		N/A	N/A	N/A	N/A	N/A	N	V
	Y	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A		N/A	N	N/A	N/A	N/A	N	C
	Y	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N	C
	Y	N/A	N/A	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N	C
6. Not applicable	Y	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N	V
	Y	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N	N/A	N/A	N/A	N	C
7. Other	Y	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N						N/A	Y	Y	Y		V
	Y	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N						N/A	Y	Y	Y		C

Limit File (Customer or Vendor)

Automatic Approval Intelligence

Return type/Action (C & V)		Groups									
		Mfr.			Vendor			Customer			
		Allow auto Approval	Mfr. Allow Return	Mfr. allow Open Box	Exceed Mfr. allow max Time Duration	Exceed Vendor allow max time Duration	Vendor Restock Fee	Exceed Customer Allow time duration	Charge Restock fee	exceed Sprice limit	Charge Service fee
1. Credit	Check	Y	Y	Y	N	N	NA	N	N	N	N/A
	Credit card	Y	Y	N	Y	N	NA	N	N	N	N/A
	Credit memo	N	N	NA	NA	NA	NA	NA	NA	NA	N/A
2. Exchange		Y	Y	N	N	N	NA	N	N	N	N/A
	Mirror C & V	Y		N	N	N	NA		Y	N	N/A
3. Repair/replace (or/off site)											
Minor C & V	Under warranty part/exchange required	Y	N/A	N/A	N	NA	N/A	N/A	N/A	N/A	N
	Under warranty part not req'd	Y	N/A	N/A	N	N/A	N/A	N/A	N/A	N/A	Y
	Out of warranty part required	Y	N/A	N/A	N	N/A	N/A	NA	N/A	N/A	Y
	Out of warranty part not req'd	Y	N/A	N/A	N	N/A	N/A	NA	N/A	N/A	Y
4. Ship	wrong address	Y	N/A	N/A	N/A	N	N/A	N/A	N/A	N/A	N/A
	Refused	Y	N/A	N/A	N/A	N	N/A	N/A	N/A	N/A	N/A
	Lost	Y	N/A	N/A	N/A	N	N/A	N/A	N/A	N/A	N/A
	Ship damaged	Y	N/A	N/A	N	N	N/A	N	N/A	N/A	N/A
	missing compo- nents	Y	N/A	N/A	N	N/A	N/A	N	N/A	N/A	N/A
	Duplicate ship	Y	N/A	N/A	Y	N/A	N/A	N/A	Y	N/A	N/A
	Inventory	Y	N/A	N/A	N/A	N	N/A	N/A	N/A	N/A	N/A
5. Never ship stay in warehouse	Cancel order/shipment	Y	N/A	N/A	N/A	N	N/A	N/A	N/A	N/A	N/A
	Transferred order	Y	N/A	N/A	N/A	N	N/A	N/A	N/A	N/A	N/A
	Never ship to customer	Y	N/A	N/A	N/A	N	N/A	N/A	N/A	N/A	N/A
6. Cust. Not applicable		Y	N/A	N/A	N/A	N	N/A	N/A	N/A	N/A	N/A
7. Other											

FIG 77

Customer File Auto RMA Approval

Automatic Approval Criteria

Return type/Action (C & V)	Preset time allow between Orig. ship date & RMA request date	Restock Fee	Max allow time = Vendor max time	S price max	Service fee for On-site	Exceed \$ return limit	Exceed agreed return period
1. Credit Check	Range	Range	NA	NA	Range/Y/N	Amount	Days
Credit card	Range	Range	NA	NA	Range/Y/N	Amount	Days
Credit memo	Range	Range	NA NA	NA	Range/Y/N	Amount	Days
2. Exchange Mirror C & V	Range	Range	NA NA	NA	Range/Y/N	Amount	Days
3. Repair/replace (on/off site)	Range	Range	NA NA	NA	Range/Y/N	Amount	Days
Motor C & V Under warranty part/exchange required	NA	NA	NA	NA	Range/Y/N	NA	NA
Under warranty part not req'd	NA	NA	NA	NA	Range/Y/N	NA	NA
Out of warranty part required	NA	NA	NA	NA	Range/Y/N	NA	NA
Out of warranty part not req'd	NA	NA	NA	NA	Range/Y/N	NA	NA
4. Ship	NA	NA	NA	NA	NA	NA	NA
wrong address	NA	NA	NA	NA	NA	NA	NA
Refused	NA	NA	NA	NA	NA	NA	NA
Lost	Range	NA	NA	NA	NA	NA	NA
Ship damaged	Range	NA	NA	NA	NA	NA	NA
missing components	Range	NA	NA	NA	NA	NA	NA
Duplicate ship	Range	NA	NA	NA	NA	NA	NA
Inventory	NA	NA	NA	NA	NA	NA	NA
5. Never ship, stay in warehouse	NA	NA	NA	NA	NA	NA	NA
Cancel order/shipment	NA	NA	NA	NA	NA	NA	NA
Transferred order	NA	NA	NA	NA	NA	NA	NA
Never ship to customer	NA	NA	NA	NA	NA	NA	NA
6. Cust. Not applicable	NA	NA	NA	NA	NA	NA	NA
7. Other							

New rules:

1. Return type must be create in duplicate (pair) for Vendor & Customer (V & C).
2. Allow changes only of return detail on either V or C. One return detail must remain unchanged (creation keys).
3. Return type can be different for vendor & customer on the same RMA.
4. Option to block use of any return type.
5. Original ship date as guide for proper selection of return type.
6. Create default setup initially.

FIG 78

Vendor File Auto RMA Approval

Automatic Approval Criteria

Return type/Action (C & V)	Return allowed	Allowable Max date vendor time	Restock Fee
1. Credit Check	Y/N	Limit	Range
Credit card	Y/N	Limit	Range
Credit memo	Y/N	Limit	Range
2. Exchange	Y/N	Limit	Range
Mirror C & V			
3. Repair/replace (on/off site)	Y/N	NA	NA
Under warranty part/exchange required	Y/N	NA	NA
Under warranty part not req'd	Y/N	NA	NA
Out of warranty part required	Y/N	NA	NA
Out of warranty part not req'd	Y/N	NA	NA
4. Ship			
wrong address	Y/N	Limit	Range
Refused	Y/N	Limit	Range
Lost	Y/N	NA	NA
Ship damaged	Y/N	Limit	Limit
missing compo- nents	Y/N	NA	NA
Duplicate ship	Y/N	NA	NA
Inventory	Y/N	NA	NA
5. Never ship stay in warehouse			
Cancel order/shipment	Y/N	NA	NA
Transferred order	Y/N	NA	NA
Never ship to customer	Y/N	Limit	Limit
6. Cust. Not applicable	Y/N	NA	NA
7. Other	Y/N		

New rules:

1. Return type must be create in duplicate (pair) for Vendor & Customer (V & C).
2. Allow changes only of return detail on either V or C. One return detail must remain unchanged (creation keys).
3. Return type can be different for vendor & customer on the same RMA.
4. Option to block use of any return type.
5. Original ship date as guide for proper selection of return type.
6. Create default setup initially.

FIG 79

Mfr. File Auto RMA Approval

Automatic Approval Criteria

Return type/Action (C & V)	Return allowed	Open return allowed	Max time to return	Max time to Warranty service on-site	Max time to Warranty service off-site
1. Credit Check	Y	Y/N	Limit	NA	NA
Credit card	Y	Y/N	Limit	NA	NA
Credit memo	Y	Y/N	Limit	NA	NA
2. Exchange Mirror C & V	Y	Y/N	Limit	NA	NA
3. Repair/replace (on/off site)	Y		Limit	NA	NA
Under warranty part/exchange required	Y	NA	NA	Limit	Limit
Under warranty part not req'd	Y	NA	NA	Limit	Limit
Out of warranty part required	Y	NA	NA	NA	NA
Out of warranty part not req'd	Y	NA	NA	NA	NA
4. Ship					
wrong address	Y	NA	Limit	NA	NA
Refused	Y	NA	Limit	NA	NA
Lost	Y	NA	Limit	NA	NA
Ship damaged	Y	NA	Limit	NA	NA
missing compo- nents	Y	NA	NA	NA	NA
Duplicate ship	Y	NA	Limit	NA	NA
Inventory	Y	NA	Limit	NA	NA
5. Never ship, stay in warehouse					
Cancel order/shipment	Y	NA	Limit	NA	NA
Transferred order	Y	NA	NA	NA	NA
Never ship to customer	Y	NA	Limit	NA	NA
6. Cust. Not applicable	Y	NA	Limit	NA	NA
7. Other	Y	NA	Limit	NA	NA

New rules:

1. Return type must be create in duplicate (pair) for Vendor & Customer (V & C).
2. Allow changes only of return detail on either V or C. One return detail must remain unchanged (creation keys).
3. Return type can be different for vendor & customer on the same RMA.
4. Option to block use of any return type.
5. Original ship date as guide for proper selection of return type.
6. Create default setup initially.

FIG 80

Return Merchandise Processing

Your return request(s) have been approved..

R-232421 is your RMA number.

**If you want to exchange for a new product, please click Products below.
Please remember to check replacement option when you are ready to submit your replacement order.**

Please use the following links if you wish to leave the current screen and move on.

Products

Returns/Repair

Tracking

Log Off

Home

FIG 81

[illegible]

TaxRegister: Modify Records

TaxRegister
 State CA Period 4/1/96 - 6/30/96 Amount Due 25,636.00
 (Change End Date) Amount Paid
 2nd Qtr 1996

Line	Item	Amount	Pay	Recalc/Sets
1	Total gross sales	4116.00		
2	Purchases subject to use tax	2.80		
3	Total (add lines 1 and 2)	4116.00		
4	Sales to other retailers for purposes of resale	15,335.00		
5	Non-taxable sales of food products			
6	Non-taxable labor (repair and installation)	10,001.00		
7	Sales to the United States Government	524.00		
8	Sales in interstate or foreign commerce	683,602.00		
9	Sales tax (if any) included on line 1	261,059.00		

Ref	Date	City	County	Zip	Net Sale	Customer
	4/30/96	Sunnyvale	Sunnyvale	94086		
	Internal use: 04550					
	5/31/96	Sunnyvale	Sunnyvale	94086		
	Internal use: 1,687.58					
9999	4/1/96	Redwood City	Redwood City	94065	4,042.00	ORACLE
	Grs Sales: 4,375.47					
9998	4/1/96	Redwood City	Redwood City	94065	5,940.00	ORACLE
	Grs Sales: 6,430.05					
9997	4/1/96	San Francisco	San Francisco	94105	8,583.00	FIRST DEPOSIT

Line	Formula or Fields to Use in Quick Report of Sales Tax File
Line 1(Col4)	Gross Sale - Price Credit
Line 2(Col4)	Internal Use
Line 3(Col4)	Line 1(Col4) + Line 2(Col4)
Line 4(Col5)	Resale + Resale Adjust
Line 5(Col5)	Food Products + Food Adjust
Line 6(Col5)	Installation
Line 7(Col5)	Government Sale + Government Adjust
Line 8(Col5)	Out of State + Out of State Adj
Line 9(Col5)	Sales Tax Debited
Line 10(Col5)	Bad Debt
Line 11(Col5)	Residual Use
Line 12(Col5)	Return Credits
Line 13(Col5)	Discounts
Line 14(Col5)	Line 10x box 60(Col3) - not calculated
Line 15(Col5)	Line 10x box 60(Col3) + 0.8333
Line 16(Col5)	Freight
Line 17(Col5)	Sum of Line 4(Col5) thru Line 10(Col5)
Line 18(Col5)	Line 3(Col4) - Line 11(Col4)
Line 19(Col5)	Line 12(Col4) + 0.06
Line 20(Col5)	Line 10x 61(Col4) + Line 12(Col4)
Line 21(Col5)	Line 14x 61(Col4) + 0.0025
Line 22(Col5)	Not calculated
Line 23(Col5)	Line 14(Col4) + Line 15(Col4)
Line 24(Col5)	Line 16(Col4) + 0.01
Line 25(Col5)	County Tax (Register gets amount from sum of ColB)
Line 26(Col5)	Line 3(Col4) + Line 14(Col4) + Line 17(Col4) + Line 18(Col4)
Line 27(Col5)	Out of State Tax Paid
Line 28(Col5)	County Taxable T1
Line 29(Col5)	Line 20(Col4)
Line 30(Col5)	Line 20(Col4) + 0.0075
Line 31(Col5)	Line 20(Col4)
Line 32(Col5)	Line 19(Col4) - Line 20(Col4) - Line 20(Col4) - Line 20(Col4)
Line 33(Col5)	Actual prepayment from 1st prepayment register.
Line 34(Col5)	Actual prepayment from 2nd prepayment register.
Line 35(Col5)	Line 22(Col5) + Line 23(Col5)
Line 36(Col5)	Not calculated
Line 37(Col5)	Not calculated
Line 38(Col5)	Line 23(Col4) + Line 24(Col4) + Line 25(Col4)

Line	Formula or Fields to Use in Quick Report of Sales Tax File
Line A1(Col4)	Line 16(Col4)
Line A2/A3(Col4)	Gross Sale + Internal Use
Line A4(Col4)	Line A1(Col4) - Line A2/A3(Col4)
Counties(Col5)	County Taxable T1
Counties(Col6)	Counties(Col5)
Counties(Col7)	Tax 1 able
Counties(Col8)	County Tax (Register gets from Counties(Col6) + Counties(Col7))

Fig 82

COFFEE

Cust. Invoices: 9 of 12774 (Sales-MIDS)									
Invoice-Date	Term-Type	Customer	Customer	PO	MVS Qty-Total	PO-Invoiced	Left to pay	Age	Frt-Tx RMA Credit summary
13195		ORACLE							
3/24/97	N30	C. RODRIGUEZ	(415) 506-3209			238078	Closed-Paid	Age: 65	89.43
Customer		(415) 633-2945	238078	P: 1,634.43	L: 5/28/97	V: PAID IN FULL			Out of state
Printed	STX-Paid	AR Posted	R-263436CR (Temp24620-1)	Approved	4/11/97				
13204		FIRST DEPOSIT							
3/26/97	N30	LINDA	(415) 222-7669			19620-43935-N	Closed-Paid	Age: 36	Destination
Customer	DS	(415) 278-6045	19620-43935-N	P: 469.81	L: 5/1/97	V: PAID IN FULL			36.81
Printed	STX-Paid	AR Posted	R-263691RP (Temp24646-1)	Approved	4/15/97				
13231		APPLIED MATERIALS							
3/31/97	N30	Denise Fritsch	(408) 563-1240			4500020574	Closed-Paid	Age: 70	42.16
Customer		(408) 563-5504	4500020574	P: 6,228.09	L: 6/9/97	V: PAID IN FULL			444.93
Printed	STX-Paid	AR Posted	S/B/97: faxed inv. list to Denise. S/B/97: donna not on sys yet, needs Denise. S/5/97: shipped to gene lane, talked to Denise						
13261		CHEVRON INFORMATION TECHNOLOGY							
4/3/97	N/30	JIM GREGORY	510) 842-4674			FSRA 2006326	Open	Age: 177	1,569.79
Customer	DS		FSRA 2006326	P: 244,363.72	L: 4/18/97	V: PAID IN FULL			18,503.93
Printed	STX-Paid	AR Posted	R-264144RP (Temp24618-3) Closed	6/5/97	R-263925RP (Temp24618-2) Closed	6/5/97	4/15/97: Jim Walsh SIO-042-1453 -> Stacy Gokstein SIO-042-2660. left msg. 4/11/97.		
13300		Gasonics International							
4/9/97	N30	Dana Sengesh	(408) 570-7366			31646	Closed-Paid	Age: 58	10.14
Customer		(408) 570-7350	31646	P: 184.42	L: 6/16/97	V: PAID IN FULL			13.28
Printed	STX-Paid	AR Posted	R-264272DM (Temp24712-1) Approved	4/17/97	S/29/97: RMA involved need to find RMA type. need to credit \$10.14. it was Curtis' fault.				
13307		NETWORK GENERAL CORP.							
4/10/97	N30	VIN RHODES	(415) 473-2061			86035	Closed-Paid	Age: 25	12.03
Customer		(415) 327-3961	86035	P: 304.71	L: 5/5/97	V: PAID IN FULL			22.31
Printed	STX-Paid	AR Posted							
13359		APPLIED MATERIALS							
4/17/97	N30	Denise Fritsch	(408) 563-1240			4500020574	Open	Age: 163	30.11
Customer		(408) 563-5504	4500020574	P: 4,551.71	L: 4/5/97	V: PAID IN FULL			344.60
Printed	STX-Paid	AR Posted	R-263744NSM (Temp24625-1) 6/6/97: donna will CH-13231-1-73 \$4500.72 inv \$4551.71 to deduct from inv and pay the difference (\$50.99) R-263744NSM / Temp24625-1 6/4/97.						

Options
 FastDisplay
 Sort
 Sets
 Search
 New Records
 Return
 Related Switch
 Quick Switch

Collections
 No payments
 Notes
 Partial pay
 De-Issue
 Post
 Sales Adj
 Recalc
 Totals
 Delete
 Nightly UD

FIG 83

063120 4263600

File Edit Enter Select Reports Mega Activities

11:18 AM 2

Invoice	Date	Term	Type	Customer	#	Customer PU	MVS / qtr	Total	PO	Involved	Left to pay	Age	Prt-Tx	RTIA	Credit summary
10840	6/22/96			SHIROM BRAPMICS INC			M96-22590		DIC014866		Closed-Paid	Age: 46			
Customer				N30 ACCOUNTS PAYABLE	(415) 933-6381		4,794.80		367.43						26.43
Printed				(415) 961-1251	0151014866	P 267.43	L 977.96	V	PAD IN FULL						
10843	6/22/96			FRIST DEPOSIT			M96-22512		16796-32726-2101		Closed-Paid	Age: 46			Destination 80
Customer				130 LINDA	(415) 772-7669		2.84								
Printed				(415) 278-6245	16796-32726-21012	P 2									
10844	6/22/96			ORACLE			M96								
Customer				M5 C RODRIGUEZ	(415) 506-8209		5.00								
Printed				(415) 633-2345	209:10 P 1										

Totals (3 invoices 0 credits)

Total Credits	4,261.52
Net Invoiced	4,261.52
Total sales	8,923.00
Total Tax	249.31
Total Installation	50.00
Total freight	43.21
Paid to date	4,261.52
Credits taken to date	
Net received	4,261.52
Net paid	
Credits not taken	
Net receivable	

By Customer X0 Date Show

Options FastDisplay Sort Sets Search New Records Return Related with Quick switch

Printed

Dr Issue Sales Adj Totals Nightly UD

FIG 84

009720 2299560

File Edit Enter Select Reports Mega Activities

11:19AM 11 21

Invoice Date	Term	Type	Customer	Printed
10840			SILICON GRAPHICS INC	
6/22/96			830 ACCOUNTS PAYABLE	
Customer			(415) 961-135	
Printed			R-2505720P (Term 22590-1)	
10843			FIRST DEPOSIT	
6/22/96			NEOLINDA	
Customer			(415) 222-7659	
Printed			16790-32726-21612 P-2	
10844			ORACLE	
6/22/96			M/S C RODRIGUEZ	
Customer			(415) 506-3209	
Printed			(415) 633-2345 20910 P-1	

Customer	Invoice	Total Credits	Total Invoiced	Net Invoiced	Sales Total	Tax Total	Inst Total	Freight Total	Paid to date	Credits taken	Net received	Net paid	Credits not taken	Net Receivable
ORACLE	1	0.00	1,050.21	1,050.21	1,007.00	0.00	0.00	43.21	1,050.21	0.00	1,050.21	0.00	0.00	0.00
SILICON GRAPHICS INC	1	0.00	367.43	367.43	341.00	26.43	0.00	0.00	367.43	0.00	367.43	0.00	0.00	0.00

Totals (3 Invoices 0 credits)

Customer	Invoice	Total Credits	Total Invoiced	Net Invoiced	Sales Total	Tax Total	Inst Total	Freight Total	Paid to date	Credits taken	Net received	Net paid	Credits not taken	Net Receivable
ORACLE	1	0.00	1,050.21	1,050.21	1,007.00	0.00	0.00	43.21	1,050.21	0.00	1,050.21	0.00	0.00	0.00
SILICON GRAPHICS INC	1	0.00	367.43	367.43	341.00	26.43	0.00	0.00	367.43	0.00	367.43	0.00	0.00	0.00

Options: Fast Display, Sort, Sets, Search, New Records, Return, Related Switch, Quick Switch, Print, Delete, Nightly ID, Totals, Recalc, Sales Adj, Done, Show

FIG 85

CustPayments: Modify Records

CustPayments

ESL/TRW-ASG

Check: 429069 1/17/95

Created by
Thu:nnn 01/20/95

☒ Reconciled
☒ Approved
☒ Posted

AR Voucher number

Amount	Cust Inv Total	Cust Crd Total	Balance
35,038.01	40,062.44	-5,024.43	
(Edit Payment)	Invoice Disb	Credit Disb	Disb to Cash
Bal	40,062.44	-4,967.05	-57.38

Stub -> Payment distribution (red=Credit,
gray bckgrnd=Not Reconciled, italics=Not Cleared)

Check Stub Ref Rel Inv Applied to Type Stub Amnt Applied Amnt Rec C

4731	4731	4731	Invoice	24,866.28	24,866.28	✓	
4737	4737	4737	Invoice	5,646.75	5,646.75	✓	
4829	4829	4829	Invoice	9,549.41	9,549.41	✓	
DM32890/4829	4829	CM-4829-1	Credit	-1,749.86	-1,749.86	✓	
DM32889/4695	4695	CM-4695-3	Credit	-467.64	-467.64	✓	

Notes

DM32889 INVOICE 4695 PAID
ON CHECK 429068
DM32888/4737
AMT\$2806.93 CM\$2806.92

Invoices applied (gray bckgrnd=short pay)

Invoice	Date	MVS	Inv Amnt	Dstrbtd	P:
4731	12/06/94	M94-17130	24,866.28	24,866.28	21
4829	12/13/94	M94-17204	9,549.41	9,549.41	
4737	12/06/94	M94-17135	5,646.75	5,646.75	

Credit memos applied (red=Debit Memo/gray bckgrnd=Issue)

Credit Memo	Date	Credit	Dstrbtd	Taken Tt
CM-4829-1-31	2/26/95	1,749.86	1,749.86	1,749.86
CM-4695-3-49	5/4/95	467.64	467.64	467.64
CM-4695-1-88	12/22/94	2,749.55	2,749.55	2,749.55



Reference	reconciled	Customer	Discrepancy Amount	reconciler over
429059	Check	ESL TRV - ASE	01 Over Credit	-57.38 In/Cred
430048	Check	ESL TRV - ASG	8.68 Over Credit	-57.37 Bal/Debit
009530	Check	NETWORK GENERAL CORP	443.25 Over Credit	01 Bal/Debit
000023415	Check	PACIFIC BELL LOS ANGELES	734.59 Over Payment	Cleared
5613394	Check	Symantec Corporation	8,508.05 Over Debit	

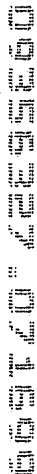
Fig 87

OverUnderPay: Modify Records

OverUnderPay		42.08 Over Payment		Closed		Disburse	
FIRST DEPOSIT							
Check: 218510 7/21/95							
Amount	Cust Inv Total	Cust Crd Total	Balance	42.08 9PAG	42.08	Approved	7/24/95
227,253.67	227,253.67			To Cash	0.00	Approved	
	Invoice Disb	Credit Disb	Balance to cash	To Crd	0.00	Posted	
Bal FI-RST DEB	227,211.59		42.08	Bad Debt	0.00		
Sub -> Payment distribution (red=Credit, gray=debt-not short pay)							
Check Sub Ref	Ref Inv	Applied to	Type	Stub Amnt	Applied Amnt	Rec	IC
5015	5015	5015	Invoice	163.66	163.66	✓	
5487	5487	5487	Invoice	466.60	466.60	✓	
5846	5846	5846	Invoice	4,210.54	4,210.54	✓	
6127	6127	6127	Invoice	445.55	445.55	✓	
6128	6128	6128	Invoice	446.55	446.55	✓	
6129	6129	6129	Invoice	2,658.99	2,658.99	✓	
6139	6139	6139	Invoice	2,990.74	2,990.74	✓	
Invoices applied (gray=debt-not short pay)							
Invoice Date	MVS	Inv Amnt	Disbld	P.	Credit Memo	Date	Take It
5015	12/28/94	194-17405	163.66	✓			
5487	02/10/95	195-17874	466.60	✓			
5846	03/21/95	195-18289	4,210.54	✓			
6127	04/07/95	195-18406	445.55	✓			



FIG 88



Den. Invoices: 7 of 22898 (Sales-MWS)

Invoice	pay	ven/terms	In - Ea - Rv	MWS /qty - cost	PO -billed	Next payment	Status-problem	RMA -Vcredit	Disc-Dt-\$-Ls	Cust Inv Stats	Review Status	Date - Pay -	Voucher
1-5237969		10/3/96	INVENTORY 4	5,600.00	5,600.00		Paid-Ord		10/3/96	Inventory	[Ord]	11/2/96 - 5,600.00 -	
TECHDATA		10/7/96	5,600.00	5,600.00					Avail:				
TECHDATA		N30 11/26/96	P: 5,600.00 L: 5,600.00	12/5/96	#9157	R: multiple	V:						
AP Posted													
50-01138-21		2/5/97	M97-24410 1	24410			Paid-RMA-BC	R-257429CR	2/5/97	12965	[Crd]	3/7/97 - 41.69 -	
MicroD		2/11/97	41.69	41.69				50-04042-11	Avail:				
MicroD		N30 2/7/97	P: 41.69 L: 41.69	3/5/97	#9375	R: multiple	V:	\$41.69					
AP Posted													
236139711		2/10/97	Multiple	8			Paid-Cred-BC	R-257292CR	2/10/97	Multiple	[Crd]	3/5/97 - 6,441.52 -	
DEUTSCHE-PLS		2/14/97	6,441.52	6,441.52				Multiple	Avail:				
MicroD		N30 2/11/97	P: 6,441.52 L: 6,441.52	3/5/97	#9372	R: multiple	V:	\$46.11					
AP Posted need or: \$35.00													
11-38282-11		6/5/97	Multiple	10			Reconciled-Ord		6/5/97	Multiple		7/5/97 - 777.43 -	
Merisel		6/9/97	777.40	777.43					Avail:				
Merisel		N30 6/6/97											
13-32364-11		6/1/97	M97-24919 1	24919			Reconciled-Ord		6/1/97	13535		7/1/97 - 360.24 -	
Merisel		6/9/97	360.24	360.24					Avail:				
Merisel		N30 6/6/97											
1012		5/21/97	Expenses				Not Reconciled		5/21/97	No Invoices	[rx]	6/20/97 - 900.00 -	
RX LANIER ELEC		6/10/97	900.00	900.00			Building maint		Avail:				
LANIER ELEC		N30 00/00/00											
E106		5/21/97	Expenses				Not Reconciled		5/21/97	No Invoices	[rx]	6/20/97 - 900.00 -	
RX LANIER ELEC		6/10/97	900.00	900.00			*Estimate Fluoresce		Avail:				
LANIER ELEC		N30 00/00/00											

Options Exclusive
☐ Problems
☐ Vendor RMA

Sort



Find



New Records



Return



RelatedSwitch



QuickSwitch



Total Billed



Need to pay



Remove Prepaid



Historical On



Act Distribution



Set Partners Acts

TIC 89

009740 2299600

Fig 92

Daily Vendor Verification		
Found	10/16/97 3:13 PM	Done
62	Miscellaneous invoices (includes pre-approved)	
	Clean with RMA (full credit) - cRMA	
2	Clean with Credit Memos (not RMA) - cCred	
	Clean reconciled by Credit - cRBCr	
2	Clean inventory - clnvent	
2	Clean internal use - clnt	
20	Clean manually reconciled - cMan	
3	Clean replacements - cRpl	
	Clean drop shipments - cDS	
24	Completely Clean invoices - cC	
53	Total clean invoices	

2	No MWS - NoMWS	
65	Not reconciled (includes pre-approved) - NR	
11	Replacement/RMA without credit - Cred	
	Not received discrepancies - Rcvd	
	Not shipped discrepancies - Shpd	
	No customer invoices - CustInv	
8	Freight/tax charges - FrTx	
14	Order date discrepancies - Ord	
	Cost/Price discrepancies - CP	
99	Total Invoices with discrepancies	

120	Not reconciled (not including pre-approved)	
86	Reconciled	
	Pre-approved	
	Approved	
7	Scheduled	
215	Total not paid	

Reverify
Print
Cancel
Show

Add Invoices

Invoices: 0

Add Invoices

Shipping records for which period?

Start

End

Cancel **OK**

Invoice #	PO	Freight
1231	123	

Freight Bill

Done **Cancel**

Fig 94

Defaults		Accounting Setup		Ul. Closing	
Cash Account		Credit Card (Ap)		Retained Earnings (>=Credit)	
Chequing (>=Debit)		Credit Card Expense Acct (>=Debit)		5900 Prior Year's Retained Earnings	
1010 Cash in Bank #1		7415 Credit Card Expense			
Accounts Receivable		Or Card Acquired Income Acct (>=Credit)			
AR Account (>=Debit)		4015 Credit Card Acquired Income			
1210 Trade Acct Receivables		Accrued AP Account (>=Credit)			
Net Sales Income Account (>=Credit)		2050 Accrued Payable			
4010 Sales Income		<input type="checkbox"/> Multi account payable - Off		Check Asset Paid	
Tax Payers Account (>=Credit)		Expenses			
2300 Sales Tax Payable		Tax Expense Account (>=Debit)			
Freight Income Account (>=Credit)		To Expense		<input checked="" type="checkbox"/> Expense	
4090 Shipping and Handling		Freight Expense Account (>=Debit)			
Labor Income Account (>=Credit)		To Expense		<input checked="" type="checkbox"/> Expense	
4075 Service Income		Misc. Expense Acct (>=Debit)			
Misc. Income Acct (>=Credit)		To Expense		<input checked="" type="checkbox"/> Expense	
4070 Misc. Income		Interest Expense Acct (>=Debit)			
Bad Debt Expense Acct (>=Debit)		To Expense		<input checked="" type="checkbox"/> Expense	
8070 Bad Debt Expense		Inventory Support			
Address: <u>Albuquerque</u> <input type="checkbox"/> Direct Write Off Method		Account for Cust Purch Inventory			
Returns/Allowance Acct (>=Debit)		MEGA CUSTOMER INVENTORY			
4060 Sales Returns/Allowance		Account for RMA Inventory			
		MEGA RMA INVENTORY			
		Merchandise Inventory (>=Debit)			
		1410 Merchandise Inventory			

Accrued Expense act is under here
for possible future use - ungroup

FILE

Chart0fAcnts: Modify Records

Chart0fAcnts

☐ Bank account

☐ Credit card account

Financial Code

11P

Account Code

4010

Account

Sales Income


Account type


Revenue


☐ Debit to Increase


☒ Credit to Increase


Details Switch Setup


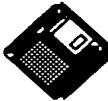
















Journal

FIG 96

ChartOfAccts: 95 of 95 (Sales MBS)					
Acct Code	Account	Account Type	Increase	Decrease	Balance
BA 1010	Cash in Bank #1	Asset	Debit	Credit	197,944.07
BA 1210	Trade Acct Receivables	Asset	Debit	Credit	37,259.04
BA 1220	Notes Receivable	Asset	Debit	Credit	
BA 1240	Other Receivables	Asset	Debit	Credit	
BA 1250	Employer's Loans and Advances	Asset	Debit	Credit	
BA 1410	Merchandise Inventory	Asset	Debit	Credit	11,848.54
BA 1510	Prepaid Expense	Asset	Debit	Credit	
BA 1520	Pepaid Fed. Corp. Tax	Asset	Debit	Credit	
BA 1530	Prepaid Franchise Tax	Asset	Debit	Credit	
BA 1610	Furniture and Fixtures	Asset	Debit	Credit	
BA 1620	Office Equipment	Asset	Debit	Credit	
BA 1630	Class Room Equipment	Asset	Debit	Credit	
BA 1640	Vehicles	Asset	Debit	Credit	
BA 1650	Leasehold improvement	Asset	Debit	Credit	
BA 1710	ACC. Depreciation - F&F	Contra Asset	Credit	Debit	
BA 1720	Acc. Depreciation - Office Equip.	Contra Asset	Credit	Debit	
BA 1730	Acc. Depreciation - Class Room	Contra Asset	Credit	Debit	
BA 1740	Acc. Depreciation - Lease Hold	Contra Asset	Credit	Debit	
BA 1750	Loans to Shareholder	Asset	Debit	Credit	
BL 2010	Trade Accounts Payable	Liability	Credit	Debit	
BL 2020	Auto Loan - Current	Liability	Credit	Debit	

Search

New Records

Return

QuickSwitch

FIG 97

☐ Credit card account

Account type Revenue

☐ Debit to Increase ☒ Credit to Increase

[illegible]

216,863.37



Setup



FIG 98

Accts_Rcvable: Modify Records

Accts_Rcvable

Customer Setup

Company Name: ORACLE		Company Code: Oracle	Seq#: 123	Sales Rep Code: RJ.CASTRO																
<table border="1"> <tr> <th>Receivables Acts</th> <th>✓ Set Def</th> </tr> <tr> <td>Accounts Receivable (>=Debit)</td> <td>↑</td> </tr> <tr> <td>✓ Trade Acct Receivables</td> <td>≡</td> </tr> <tr> <td></td> <td>↓</td> </tr> </table>		Receivables Acts	✓ Set Def	Accounts Receivable (>=Debit)	↑	✓ Trade Acct Receivables	≡		↓	<table border="1"> <tr> <th>Freight Income/Payable Acts</th> <th>✓ Set Def</th> </tr> <tr> <td>Freight Acts (>=Credit)</td> <td>↑</td> </tr> <tr> <td>✓ Shipping and Handling</td> <td>≡</td> </tr> <tr> <td></td> <td>↓</td> </tr> </table>			Freight Income/Payable Acts	✓ Set Def	Freight Acts (>=Credit)	↑	✓ Shipping and Handling	≡		↓
Receivables Acts	✓ Set Def																			
Accounts Receivable (>=Debit)	↑																			
✓ Trade Acct Receivables	≡																			
	↓																			
Freight Income/Payable Acts	✓ Set Def																			
Freight Acts (>=Credit)	↑																			
✓ Shipping and Handling	≡																			
	↓																			
<table border="1"> <tr> <th>Sales Income Acts</th> <th>✓ Set Def</th> </tr> <tr> <td>Sales Acts (>=Credit)</td> <td>↑</td> </tr> <tr> <td>✓ Sales Income</td> <td>≡</td> </tr> <tr> <td></td> <td>↓</td> </tr> </table>		Sales Income Acts	✓ Set Def	Sales Acts (>=Credit)	↑	✓ Sales Income	≡		↓	<table border="1"> <tr> <th>Labor Income/Payable Acts</th> <th>✓ Set Def</th> </tr> <tr> <td>Labor Acts (>=Credit)</td> <td>↑</td> </tr> <tr> <td>✓ Service Income</td> <td>≡</td> </tr> <tr> <td></td> <td>↓</td> </tr> </table>			Labor Income/Payable Acts	✓ Set Def	Labor Acts (>=Credit)	↑	✓ Service Income	≡		↓
Sales Income Acts	✓ Set Def																			
Sales Acts (>=Credit)	↑																			
✓ Sales Income	≡																			
	↓																			
Labor Income/Payable Acts	✓ Set Def																			
Labor Acts (>=Credit)	↑																			
✓ Service Income	≡																			
	↓																			
<table border="1"> <tr> <th>Tax Income/Payable Acts</th> <th>✓ Set Def</th> </tr> <tr> <td>Tax Acts (>=Credit)</td> <td>↑</td> </tr> <tr> <td>✓ Sales Tax Payable</td> <td>≡</td> </tr> <tr> <td></td> <td>↓</td> </tr> </table>		Tax Income/Payable Acts	✓ Set Def	Tax Acts (>=Credit)	↑	✓ Sales Tax Payable	≡		↓	<table border="1"> <tr> <th>Misc. Income Acts</th> <th>✓ Set Def</th> </tr> <tr> <td>Misc Income Acts (>=Credit)</td> <td>↑</td> </tr> <tr> <td>✓ Misc. Income</td> <td>≡</td> </tr> <tr> <td></td> <td>↓</td> </tr> </table>			Misc. Income Acts	✓ Set Def	Misc Income Acts (>=Credit)	↑	✓ Misc. Income	≡		↓
Tax Income/Payable Acts	✓ Set Def																			
Tax Acts (>=Credit)	↑																			
✓ Sales Tax Payable	≡																			
	↓																			
Misc. Income Acts	✓ Set Def																			
Misc Income Acts (>=Credit)	↑																			
✓ Misc. Income	≡																			
	↓																			

Open Account

☐ Credit Card Acct
☐ Inventory Acct



FIG 99

Accts_Rcvable: 12 of 827 (Sales-MWS)

[illegible]













											
	Delete	Sort	Sets	Search	Search	Get Inventory	Get Credit Card	Return	RelatedSwitch	QuickSwitch	Options

FIG 100

Accts_Rcvable: Modify Records

Accts_Rcvable

Accounting Information

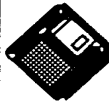
Company Name:	Company Code:	Seq#:	Sales Rep Code:
ORACLE	Oracle	123	RJ.CASTRO

[illegible]

Addresses

Df	Type	M/S Company name	Contact	Address 1	City
	Other	ORACLE		500 ORACLE PARKWAY	Redwood City
	Whse	ORACLE		500 ORACLE PARKWAY	Redwood City
	DATA	ORACLE		500 ORACLE PARKWAY	Redwood City

Notes Delete Duplicate Edit Add



Setup

AR Subledger



2

FIG 101

Accts Payable: Modify Records

Accts_Payable

Partner GL Setup

Partner Name Ingram MicroD		Partner Code MicroD	Credit Payee MicroD	<input checked="" type="checkbox"/> Approved
Accounts Payable (>=Credit) <input checked="" type="checkbox"/> Set Def		Accrued Payables (>=Credit) <input checked="" type="checkbox"/> Set Def		<input checked="" type="checkbox"/> Vendor <input type="checkbox"/> Manufacturer <input type="checkbox"/> Carrier <input checked="" type="checkbox"/> Payee
✓ Trade Accounts Payable	<input type="text"/> <input type="text"/> <input type="text"/>	✓ Accrued Payable	<input type="text"/> <input type="text"/> <input type="text"/>	<input checked="" type="checkbox"/> Cost of Goods Payee <input type="checkbox"/> Expense Payee <input type="checkbox"/> State Tax Payee Reserved space for more expense payees <input type="checkbox"/> Automatic Invoice
COG Accounts (>=Debit) <input checked="" type="checkbox"/> Set Def		COG Misc. Accounts (>=Debit) <input checked="" type="checkbox"/> Set Def		
✓ Cost of Goods Sold (Goods)	<input type="text"/> <input type="text"/> <input type="text"/>	✓ Cost of Goods Sold (NonGoods)	<input type="text"/> <input type="text"/> <input type="text"/>	
COG Tax Accounts (>=Debit) <input checked="" type="checkbox"/> Set Def		COG Interest Accounts (>=Debit) <input checked="" type="checkbox"/> Set Def		
✓ Cost of Goods Sold (NonGoods)	<input type="text"/> <input type="text"/> <input type="text"/>	✓ Cost of Goods Sold (NonGoods)	<input type="text"/> <input type="text"/> <input type="text"/>	
COG Freight Accounts (>=Debit) <input checked="" type="checkbox"/> Set Def				
✓ Cost of Goods Sold (NonGoods)	<input type="text"/> <input type="text"/> <input type="text"/>			

Open Account

Reset Defaults

test

Setup

AP Subledger

Acrd Payable

Acrd Invoice

Accts Payable: 1144 of 1144 (Sales-MIDS)

Code	Partner Name	Red= Baseline Vendor	Accounts payable	Accrued payable	Total payable	Accrued In
MicroD	Ingram MicroD	2	11,632.14	3,661.53	15,293.67	-4
<input checked="" type="checkbox"/> Aprvd	(800) 274-4800	<input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input checked="" type="checkbox"/> Payee	<input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG	Cost of Goods Sold (Goods)		
Complnd	Computerland	4	532.70		532.70	-
<input checked="" type="checkbox"/> Aprvd	(800) 354-9368	<input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input checked="" type="checkbox"/> Payee	<input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG	Cost of Goods Sold (Goods)		
Merisel	Merisel	3	7,369.74		7,369.74	-2
<input checked="" type="checkbox"/> Aprvd	(800) 462-5241	<input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input checked="" type="checkbox"/> Payee	<input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG	Cost of Goods Sold (Goods)		
Megaal	Mega Network, Inc.					
<input checked="" type="checkbox"/> Aprvd	(408) 730-9138	<input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input checked="" type="checkbox"/> Payee	<input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG	Cost of Goods Sold (Goods)		
TD	Tech Data Corporation					
<input type="checkbox"/> Aprvd	800-237-8931	<input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input type="checkbox"/> Payee	<input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG	Cost of Goods Sold (Goods)		
WordMarc	WordMarc International Corporation					
<input checked="" type="checkbox"/> Aprvd	800-835-2400	<input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input checked="" type="checkbox"/> Payee	<input checked="" type="checkbox"/> Expense <input type="checkbox"/> COG	Office Equipment		
COMPUVIDEO	COMPUVIDEO					
<input type="checkbox"/> Aprvd	617-937-0888	<input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input type="checkbox"/> Payee	<input type="checkbox"/> Expense <input type="checkbox"/> COG			
MICROCENTRL	MICRO CENTRAL, INC					
<input checked="" type="checkbox"/> Aprvd	800-836-4276	<input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input checked="" type="checkbox"/> Payee	<input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG	Cost of Goods Sold (Goods)		
VMII	VMII CORP					
<input checked="" type="checkbox"/> Aprvd	408-745-1700	<input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input checked="" type="checkbox"/> Payee	<input checked="" type="checkbox"/> Expense <input type="checkbox"/> COG	Office Expense		
OPCODE	OPCODE SYSTEMS					
<input type="checkbox"/> Aprvd	415-856-3333	<input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input type="checkbox"/> Payee	<input type="checkbox"/> Expense <input type="checkbox"/> COG			
IBM	IBM CORPORATION					
<input checked="" type="checkbox"/> Aprvd	408-452-4810	<input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input checked="" type="checkbox"/> Payee	<input type="checkbox"/> Expense <input checked="" type="checkbox"/> COG	Cost of Goods Sold (Goods)		
ACRPLS	ACROPOLIS SYSTEMS INCORPORATED					
<input type="checkbox"/> Aprvd	408-946-6947	<input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input type="checkbox"/> Payee	<input type="checkbox"/> Expense <input type="checkbox"/> COG			
ATS	Anthem Technology Systems					
<input type="checkbox"/> Aprvd	(408) 441-7177	<input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input type="checkbox"/> Payee	<input type="checkbox"/> Expense <input type="checkbox"/> COG			
Kenfil	KENFIL					
<input type="checkbox"/> Aprvd	800-487-9889	<input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input type="checkbox"/> Payee	<input type="checkbox"/> Expense <input type="checkbox"/> COG			
Never	Never Technology					
<input type="checkbox"/> Aprvd	(800) 470-2726	<input checked="" type="checkbox"/> Ven <input type="checkbox"/> Mfgr <input type="checkbox"/> Car <input type="checkbox"/> Payee	<input type="checkbox"/> Expense <input type="checkbox"/> COG			

Partner Accrued Payable (Received without Invoice)

FIG 104

009740 42295600

7:50 A

Invoice - pay - vendor/terms la - En - Re	MVS /419 - cost	PO - billed	Next payment	Status - problem	RMA - Veredit	Dis-BI-S-Ls	Cost Inv Stats	Review Status	Date -	Pay -
35245	ACE									

Vendor		Page		Invoice No		Total Billed	
ACE	ACE		35245				5,000.00
To Balance: (Debits - Credits = (Total Invoiced - AdjAcrr))				Accrued			

Account Distributions		Debit		Credit	
Type	Account				
Net	Increase Entertainment (manual) distr		360.00		
Net	Increase Contract Labor (manual) distr		2,500.00		
Net	Increase Stationary and Supplies (man		450.00		
Net	Increase Janitorial expense (manual di		900.00		
AP	Increase Trade Accounts Payable				5,000.00

Reset Defaults	
Net Expense	Tax
5,000.00	
Frt In	Frt Out
Interest	Misc. Chrg

Options	
<input type="checkbox"/> Exclusive	<input type="checkbox"/> Problems
<input type="checkbox"/> Vendor RMA	<input type="checkbox"/> Sort

Find	
Find	Find

New Records	
New Records	Return

Related Switch	
Related Switch	Quick Switch

Total Billed	
Total Billed	Need to pay

Remove PrePaid	
Remove PrePaid	Historical On

Act Distribution	
Act Distribution	Set Partners Acts

FIG 105

Gen Journal 58 of 58 (Sales Mins)					
Date	Account Titles and Explanation	Post Ref	Debit	Credit	
546	5/13/97 Cash in Bank #1	1010	1,919.84		
546	Trade Acct Receivables	1210		1,919.84	
546	<u>To record cash received to AR 5/13/97</u>				
547	5/14/97 Trade Acct Receivables	1210	30,183.75		
547	Sales Income	4010		27,854.00	
547	Sales Tax Payable	2310		2,298.98	
547	Shipping and Handling	4090		30.77	
547	<u>To record Customer Invoices issued 5/14/97</u>				
548	5/15/97 Cash in Bank #1	1010	74,615.40		
548	Trade Acct Receivables	1210		74,615.40	
548	<u>To record cash received to AR 5/15/97</u>				
549	5/19/97 Cash in Bank #1	1010	59,649.38		
549	Trade Acct Receivables	1210		59,649.38	
549	<u>To record cash received to AR 5/19/97</u>				
550	5/23/97 Cash in Bank #1	1010	11,804.31		
550	Trade Acct Receivables	1210		11,804.31	
550	<u>To record cash received to AR 5/23/97</u>				

Cash Rcpts Jrnl

Search

Manual Entry

Return

RelatedSwitch

QuickSwitch

Sort Selection

Show Explanations

Fig 106

FIG 108

**Mega Network Inc.
Income Statement2**

Operating revenue

Gross sales		100,000.00
Less: Sales discounts	100,000.00	
Sales returns and allowances	<u>100,000.00</u>	<u>200,000.00</u>
Net sales		-100,000.00

Cost of goods sold

Merchandise inventory, start of period		100,000.00
Purchases	100,000.00	
Less: Purchase discounts	100,000.00	
Purchase returns and allowances	<u>100,000.00</u>	<u>200,000.00</u>
Net purchases		-100,000.00
Add: Transportation-in	<u>100,000.00</u>	
Net cost of purchases		
Cost of goods available for sale		100,000.00
Less: Merchandise Inventory - end of period		<u>100,000.00</u>
Cost of goods sold		
Gross Margin		-100,000.00

Operating expenses:

Selling expenses		
Sales salaries and commissions expense	100,000.00	
Advertising expense	100,000.00	
Rent expense	100,000.00	
Supplies expense	100,000.00	
Utilities expense	100,000.00	
Depreciation expense	100,000.00	
Other selling expenses	<u>100,000.00</u>	<u>700,000.00</u>
Administrative expenses		
Salaries expense, executive	100,000.00	
Insurance expense	100,000.00	
Supplies expense	<u>100,000.00</u>	<u>300,000.00</u>
Total operating expenses		<u>300,000.00</u>
Income from operations		-400,000.00

Nonoperating revenues and expenses

Nonoperating revenues		
Interest revenue		<u>100,000.00</u>
		-300,000.00
Nonoperating expenses		
Interest expense		<u>100,000.00</u>
Net Income		<u>-400,000.00</u>

Fig 109

Trend Test				Trend Analysis		Start Date Pick End Date Pick		Reports used (Links)		Used by:	
Line	Column	Field	Clear	+	-	Header	Ad	Dir	Portrait	Landscap	
<div style="display: flex; justify-content: space-between;"> <div> Plot 1: Trend analysis for: </div> <div> Chart of Accounts BA 1210 Trade Acc't Receivables BA 1215 Accts Receiv - American Express BA 1216 Accts Receiv - Visa BA 1220 Notes Receivable BA 1240 Other Receivables BA 1250 Employer's Loans and Advances BA 1410 Merchandise Inventory BA 1510 Prepaid Expense BA 1520 Prepaid Fed. Corp. Tax BA 1530 Prepaid Franchise Tax BA 1610 Furniture and Fixtures BA 1620 Office Equipment BA 1630 Class Room Equipment BA 1640 Vehicles BA 1650 Leasehold Improvement BA 1710 Acc. Depreciation - F&F BA 1720 Acc. Depreciation - Office Equip BA 1730 Acc. Depreciation - Class Room BA 1735 Acc. DEPRECIATION - VEHICLES BA 1740 Acc. Depreciation - Lease Hold BA 1750 Loans to Shareholder BL 2010 Trade Accounts Payable BL 2020 Auto Loan - Current BL 2030 Loans Payable BL 2040 Interest Payable BL 2050 Accrued Payable BL 2055 Accrued Expense Payable BL 2060 Salary payable BL 2180 Payroll Tax Payable BL 2310 Sales Tax Payable BL 2360 State Income Tax Payable BL 2380 Fed Income Tax Payable BL 2450 Long Term Debt BS 3120 Common Stock BS 3200 Dividend BS 3900 Prior Year's Retained Earnings IP 4010 Sales Income IP 4015 Credit Card Accrued Income IP 4020 Sales Discount IP 4060 Sales Return/Allowance </div> </div>											

FIG 110

Trend Test		Trend Analysis <input checked="" type="checkbox"/>		Start Date Pick End Date Pick		Reports used (links) Used by:	
Cash In Bank as B/Cash In Bank U I <input type="button"/> + <input type="button"/> - <input type="button"/> = Columns Headers Add Delete <input type="button"/> Field Clear		Trade Accounts Payable \$ 1,150,000 / \$ 1,150,000					
Past labels:				Chart of Account			
Trend analysis for:				IE 7440 Misc Expenses			
				IP 4070 Misc Income			
				BA 1220 Notes Receivable			
				BA 1620 Office Equipment			
				IE 7110 Office Expense			
				IE 6020 Officer Wages			
				BA 1240 Other Receivables			
				IE 6110 Payroll Tax Expense			
				BL 2180 Payroll Tax Payable			
				BA 1520 Paid Fed Corp Tax			
				IE 7150 Postage and Courier Services			
				BA 1510 Prepaid Franchise Fee			
				BS 1300 Prior Year's Retained Earnings			
				IP 15020 Purchase Discount			
				IP 5030 Purchase Returns			
				IP 5005 Purchases			
				IE 7010 Rent			
				IE 7040 Repairs and Maintenance			
				IE 6010 Salaries - Fixed			
				IE 6000 Salaries - Var.			
				BL 2060 Salary Payable			
				IP 4020 Sales Discount			
				IP 4010 Sales Income			
				IP 4060 Sales Return Allowance			
				BL 2310 Sales Tax Payable			
				IE 7180 Security			
				IP 4075 Service Income			
				IE 7170 Shipping			
				IP 4090 Shipping and Handling			
				IE 9010 State Income Tax Expense			
				BL 2360 State Income Tax Payable			
				IE 7140 Stationary and Supplies			
				IE 7220 Taxes - Others			
				IE 8150 Taxes - Penalty			
				IE 7030 Telephone			
				BL 2010 Trade Accounts Payable			
				BA 1210 Trade Act Receivables			
				IE 7350 Travel			
				IE 7020 Utilities			
				BA 1640 Vehicles			
<p style="position: absolute; top: 10px; left: 10px; font-weight: bold;">Trend frequency...</p> <p style="position: absolute; bottom: 10px; right: 10px; border: 1px solid black; background-color: white; padding: 5px;">OK</p>							

Fig 111

Fig 112

Fig 112

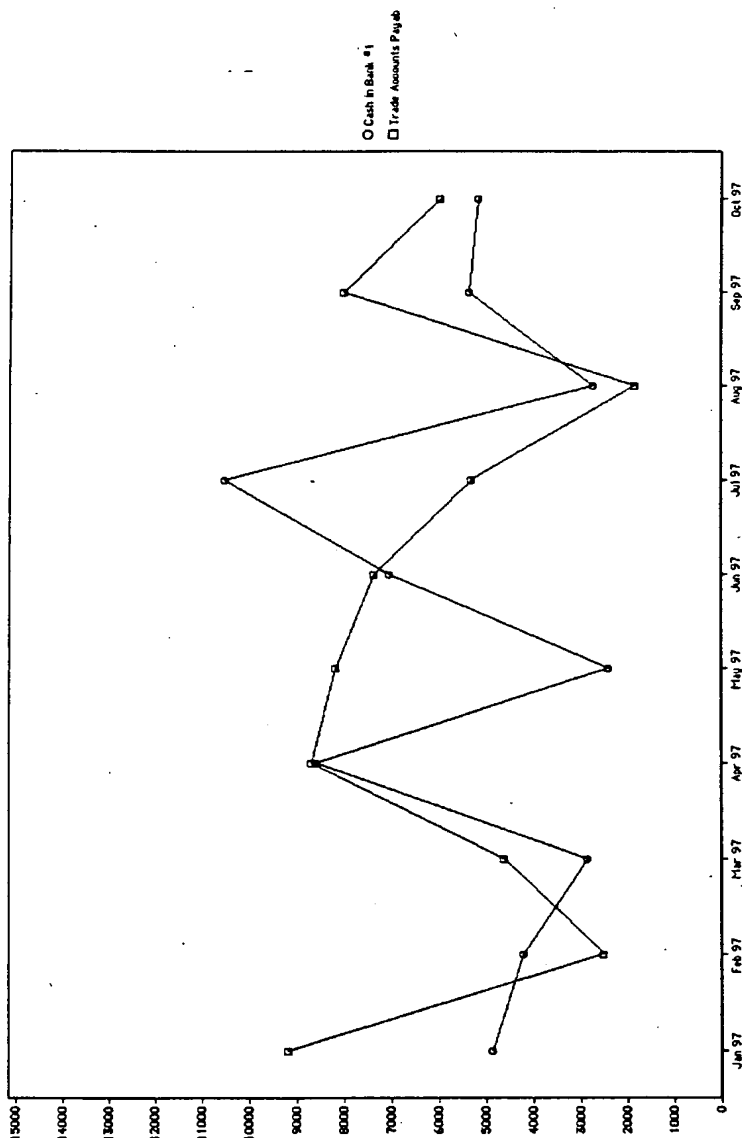


FIG 113

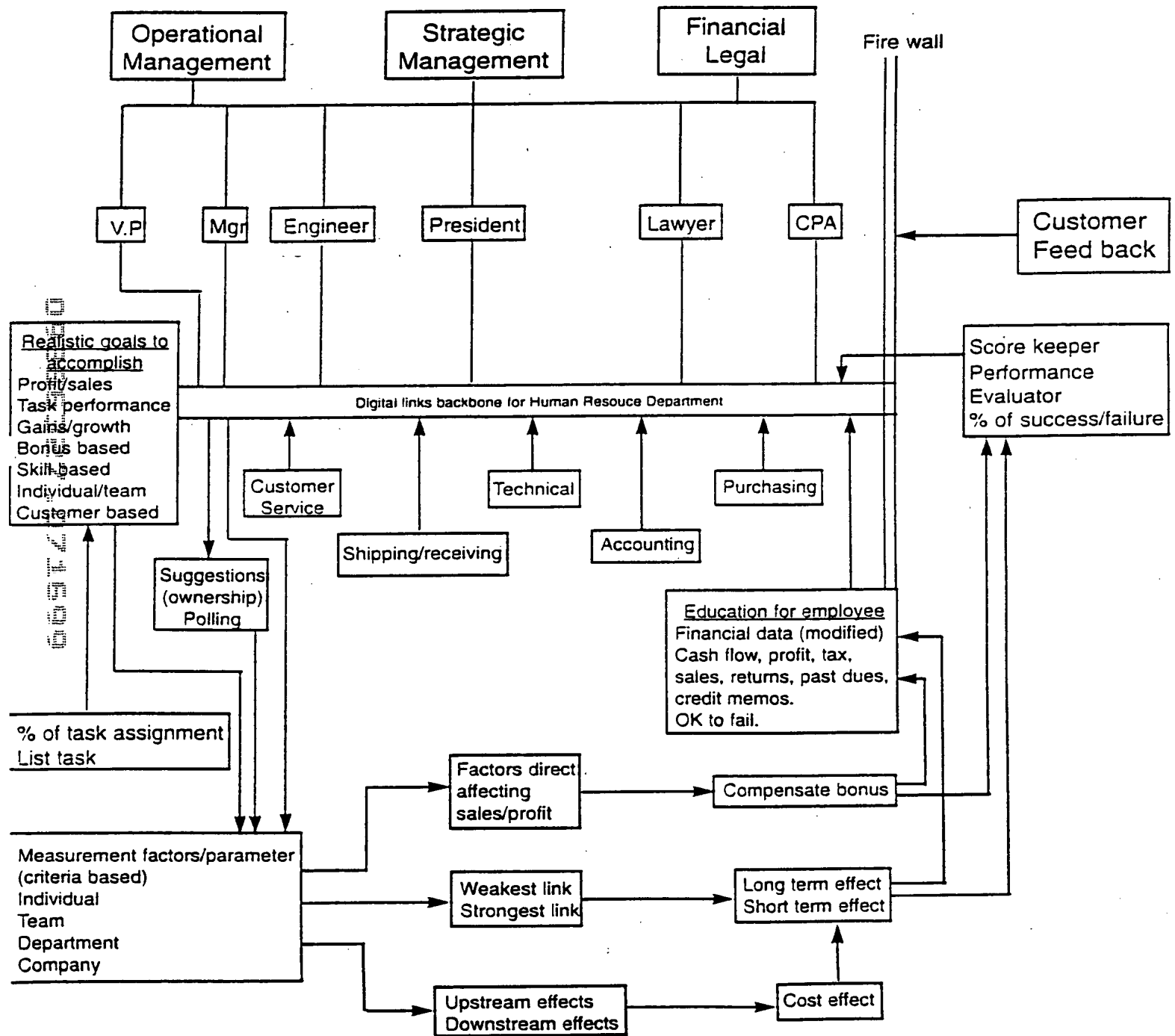


FIG 114

Candidate

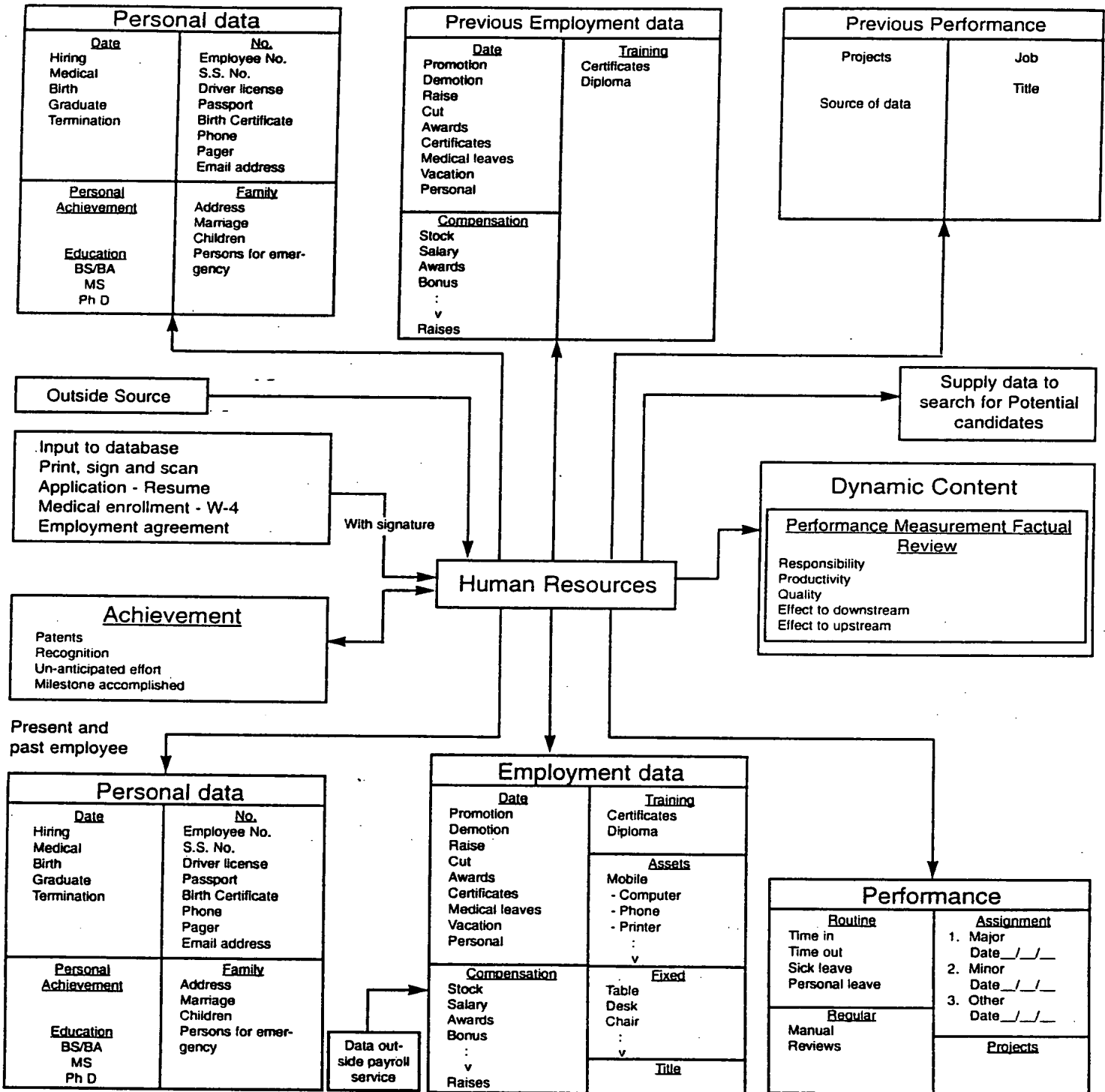


FIG 115

Algorithm of Activity Data

Major Measuring Category								
Assignment	Qty by period	\$ by period	Time between date	Responsible Dept.	RMA		Upstream	Downstream
					Exp. Lett. date V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.		
Quotes	No., No. convert to MWS	Total amt., Post. Scost Install cost Freight cost	Create date post date Quote date	Sales	V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.	Customer	Customer Service
MWS	Total items, Total amt	Total amt., Post. Scost, Install cost, Freight cost	Create date Reviewed post date	Sales Customer Service	V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.	Customer Service	Purchase
Cust. Inv.	Total Inv., Total RMA, # of 30 days, 45 days, etc.	Total amt., Spruce, Install cost, Freight, Tax	Issue date Printed date Paid date Input	Account Receivable Shipping	V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.	Purchase	A/R
Ven. Inv.	Total Inv #, Past due # of invoices - 30, 60, 90 days	Total amt., Vcost, Post, Freight, Tax	Received from ven. Ship to cust. Duc date Paid date Approved Scheduled Reviewed Entry Create date	Account Payable Engineering	V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.	Purchase	A/P
Cust. Cr.	Total items Credit memo	Total cr., Spruce, Post, Restock, Tax	Create date Issue date	Account Receivable Sales Engineering	V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.	Sales	A/R
Ven. Cr.	Total Items Ven. cr.	Total ven. cr., Post, Vcost, Restock, Tax	Ven. cr. memo Rcv'd date Payment date	Account Payable Sales	V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.	Sales	A/P
Engineering Install Assembly Test	Items/system Total MWS	Total loaded cost, Install, raw, Ven. install cost	Install date Completed Test date	Engineering /Install/ Assembly /Test	V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.	Purchase Sales Rcv	Ship
Ship Receive	Total Boxes Total Items	Total Freight amt	Receive date Ship date	Ship/ Receive Inside Sales	V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.	Purchase	Customer
Ven. Payment	Ven. Invoices V. cr. memo Exp. cr. memo	Total amt., Total credit, Total check	Ven. payment Check Post Approve	Account Payable	V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.	Vendor Purchase	A/P
Cust. Payment	Cust. Invoices C. cr. memo	Total amt.	C. payment Check Post Approve	Account Receivable	V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.	Ship Sales	A/R
RMA	Total RMA items	Total RMA credit	RMA V. rcv'd RMA V. ship RMA C. rcv'd RMA C. ship	CSR Sales Ship/Rcv Engineering	V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.	Sales Itcv	A/P A/R
Customer	# of customer	Total \$ Total \$ per cust. % of Avg. of margin	Duration of customer Rate of growth/period	Sales Account	V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.	Sales	Purchase Customer Service
Vendor	# of vendor	Unload inv. Inv. \$ Clear inv. %	Duration of customer Rate of growth/period	Sales Account	V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.	Purchase	Ship/Rcv Install/Engi neering
Purchase	Total items Total MWS Exp. items	Scost Post	Under date, MWS date, Spec. date, RVO rec'd date from create date	A/P Buyer Sales	V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.	Sales	Ship/Rcv Install/Engi neering
Commission /earning	# of format	\$ Rate of increase	Period	Sales Purchasing	V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.	Vendor Customer Service	Customer Service
Financial	Total V. inv. Total C. inv	Total A/P Total A/R		Accounting Purchasing	V. rec. date V. ship C. rec. date C. ship Create date Exp.	Exp. V. cr. V. cr. C. cr. Rec. cr.	NA	NA

FIG 116

Company Performance Analysis

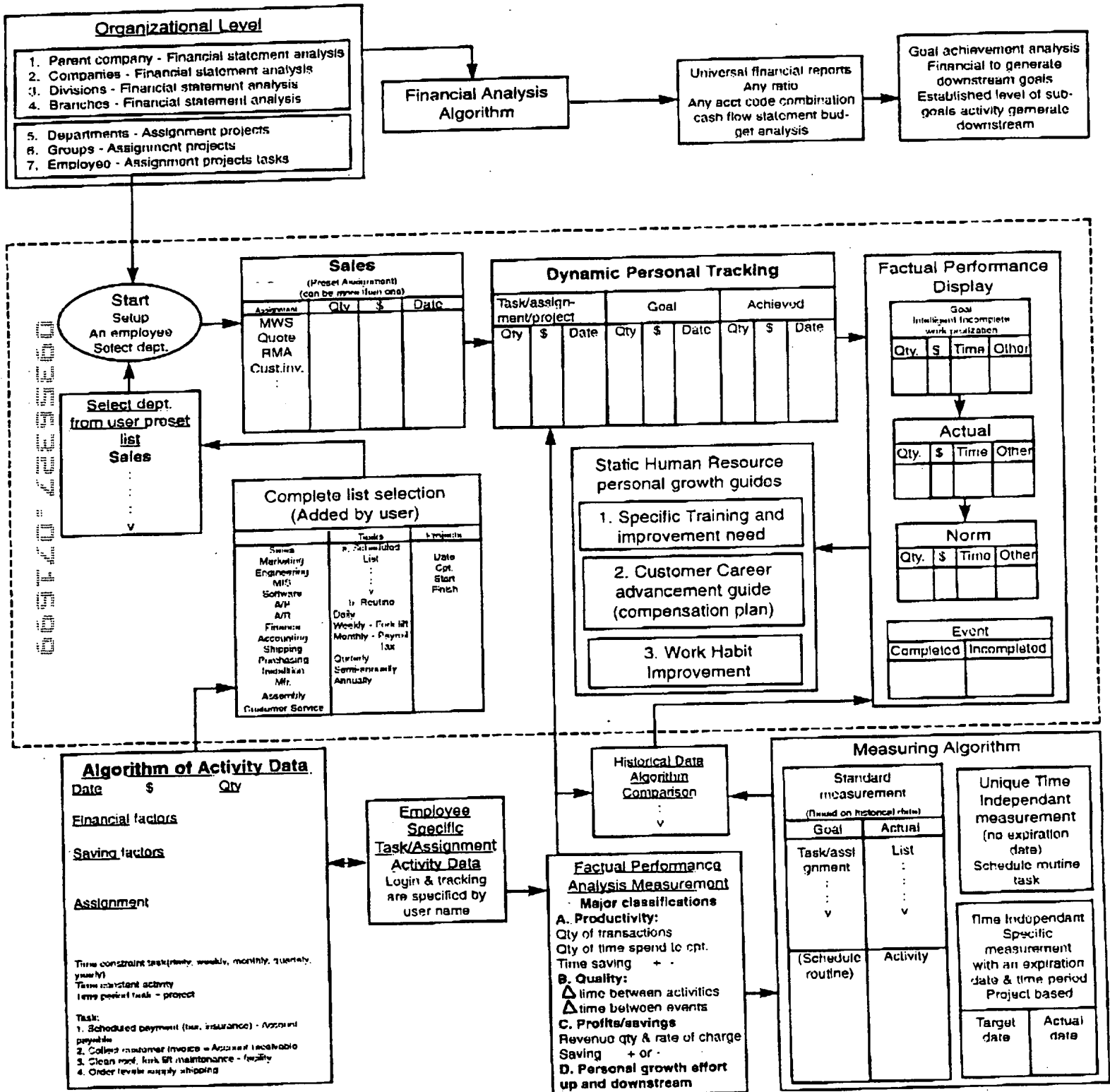


Fig 117

09356327 071599

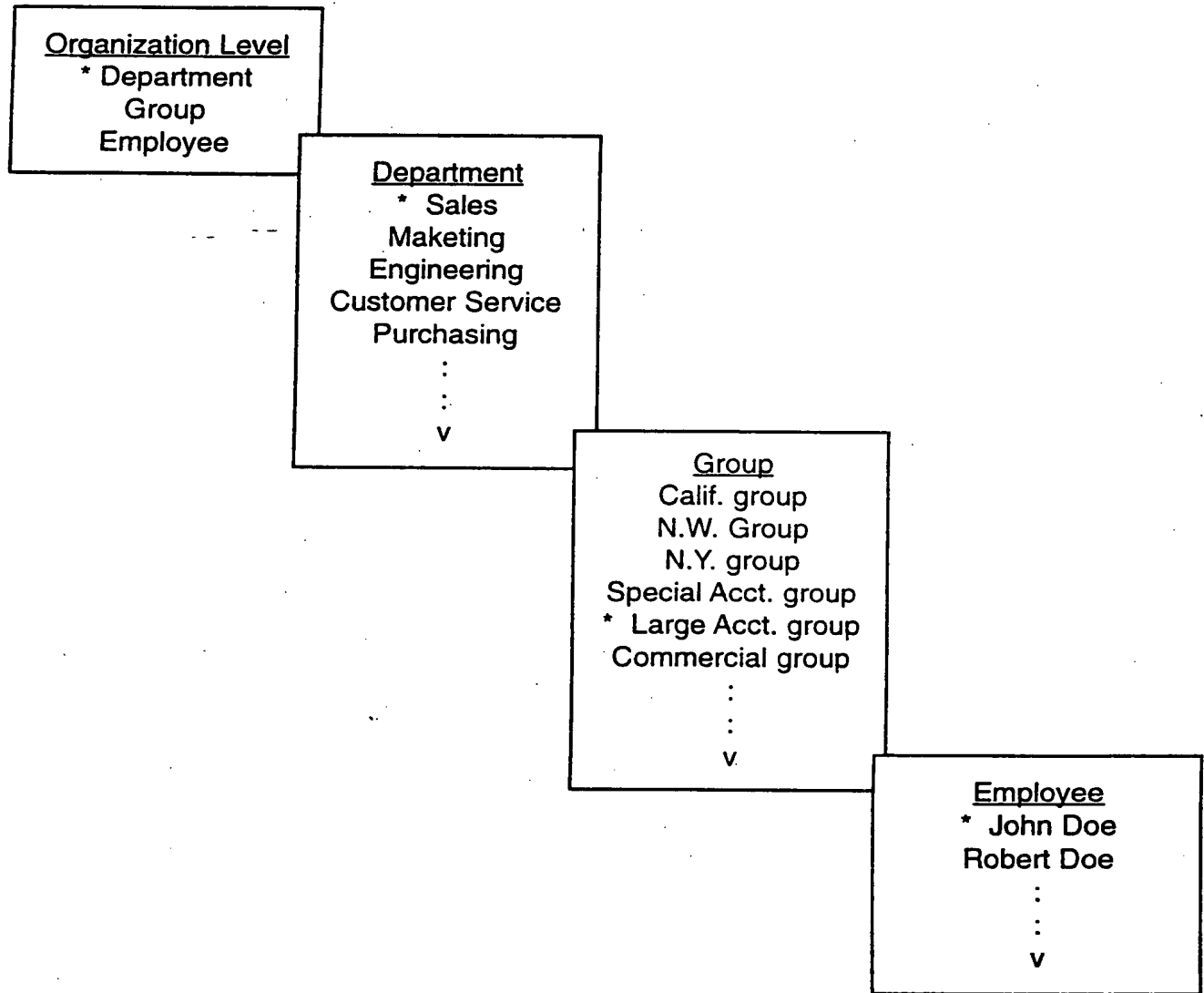


FIG 118

Single Period

Factual Performance Analysis

Sales department
Large Acct group
John Doe

- ☐ Static data - double click for static personal data
☐ Per period (daily)(weekly)(monthly)(quarterly)

Measuring Parameter	Productivity (A)			Quality (B)		Profitability (C)	Upstream	Downstream
	Qty/period (A1)	\$/period (A2)	% profit/period (A3)	Time period (B1)	Accounting C.Cr. memo (B2)	Gross Margin		
Quotes				PO date Quote date	NA	NA	Customer	Customer Service
MWS				Create date Review date	# of Invoice /cr.memo	Commission earned Gross margin	Customer	Purchasing
RMA				Create date Cust. rec'd date	# RMA return for credit # RMA return for exchange	Restocking fee Partial vendor cr.memo	Inside Sales	Purchasing Receiving
↓	↓	↓	↓	↓	↓	↓	↓	↓
↓	↓	↓	↓	↓	↓	↓	↓	↓
↓	↓	↓	↓	↓	↓	↓	↓	↓

Multiple Period

Factual Performance Analysis

Sales department
Large Acct group
John Doe

- ☐ Static data - double click for static personal data
☐ Per period (daily)(weekly)(monthly)(quarterly)

Measuring Parameter	Period #1	Period #2	Period #3	Period #4	Period #5	Period #6	% growth between period	Avg	Goal	History	Grade	Forecast
	A/B/C	A/B/C	A/B/C	A/B/C	A/B/C	A/B/C						
Quotes	A/B/C	A/B/C	A/B/C	A/B/C	A/B/C	A/B/C						
MWS	A/B/C	A/B/C	A/B/C	A/B/C	A/B/C	A/B/C						
RMA	A/B/C	A/B/C	A/B/C	A/B/C	A/B/C	A/B/C						

Select: A1, A2, A3, B1, B2, C

FIG 119

[illegible]

☐ Static data - double click for static personal data
☐ Per period (daily)(weekly)(monthly)(quarterly)(yearly)
 (choose a period)

[illegible]

Select: A1, A2, A3, B1, B2, C

FIG 120

Invoice #	Pay	ven/terms	In	By	MVS / qly - east	PO - billed	Next payment	Status-problem	RMA -Vcredit	Disc-Dt-8-Ls	Cost Inv Stats	Review Status	Date -	Pay -
1975912-01	ITT	00/00/0	5/10/93			85								
1171611-01	ITT	00/00/0	7/1/93											
1171611-02	ITT	00/00/0	7/1/93											
1178411-01	ITT	00/00/0	7/5/93											
1171612-01	ITT	00/00/0	5/19/93											
1171611-01	ITT	00/00/0	4/22/93											
2005011-01	ITT	00/00/0	4/14/93											
4415611-02	ITT	00/00/0	4/2/93											

Options

☐ Problems

☐ Vendor RMA

Buttons

Buttons

Buttons

FIG 121

009120 2229500

7:51 A

Invoice - pay - ven/terms	In - En - Rv	MWS / qty - cost	PO - billed	Next payment	Status - problem	RMA - Vredit	Disc - Dt - S - Lc	Cost Inv Status	Review Status	Date -	Pay -
35245	12/21/97		1234				12/21/97		([F4])	1/20/98 - 5,000.00 -	
RX ACE	12/22/97										
ACE	R30 00/00/Q										

Invoice #	PO	Pages	Vendor	RR	Inv Date	Total billed	Tax	Freight	Tr
1234567		117	IT		12/21/97	10,000.00			NE
1234567									NE

You have already entered this invoice on this batch.

OK

Add Delete

Options ☒ Excludes ☐ Problems ☐ Vendor RMA

cl Distribution
t Partners Acts

Fig 122

009120 22595600

7:56 A

Edil Mega Activities

Invoice #	Pay - van/terms	In - En - Rv	HVS /qty - cost	PO - billed	Next payment	Status problem	RM - Veredit	Disc - Dt - Ls	Cust Inv Stats	Review Status	Date -	Pay -
1975912-01	ITT Emp'd	5/10/93 00/00/00 NEO 3/22/93	1033-0005	AS								
1171618-01	ITT Emp'd	7/1/93 00/00/00 NEO 7/1/93										
1179411-01	ITT Emp'd	7/5/93 00/00/00 NEO 7/6/93										
1171612-01	ITT Emp'd	5/19/93 00/00/00 NEO 5/19/93										
1171611-01	ITT Emp'd	4/22/93 00/00/00 NEO 04/00/00 TESTING										
2905011-01	ITT Emp'd	4/14/93 00/00/00 NEO 4/14/93										
4415611-02	ITT Emp'd	4/27/93 00/00/00										

Options (Excluded)
☐ Problems
☐ Vendor R44

GUIDED

ADD - Add
- Delete

ct Distribution
t Partners Acts

Done Cancel

Invoices: 0

Invoice #	PO	Payee	Vendor	RM	Inv Date	Total billed	Tax	Freight	Tc
4415611-02									NEO

Another invoice with this same number
BUT FROM ITT is on file.
Continue?

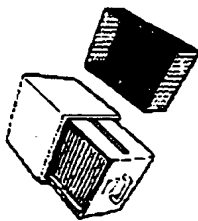
No Yes

FIG-123

7:41 0

Van_Invoices: 0 of 22901 (Sales-MWUS) (SMTP-SERIES) 10622 10:50:00AM

There are no selected records for: Ven_Invoices



Act Distribution

Set Partners Acts

Remove PrePaid

Historical On

Total Billed

Need to pay

New Records	Return	RelatedSwitch	QuickSwitch
-------------	--------	---------------	-------------

**Get all not paid
Get not reconciled
Get Reconciled**

Reconcile with credit

Pre-Approve...

Get Pre-Approved

Remove Pre-Approve

APPROVE...

panu de iog

Schedule payments

Schedule pre-paid payments:

Net discount payments

Schedule discount payments

Close selection...

BOLD selection...

Get Hold

Reset status back 1...

credit terms/payment/vouchers...

integrity check

emporary notes

Update Invoice

Mark ready for review

el ready to rent

Work reviewed
08/10/13 Friday 13

not reviewed

et Tracking

Mark for Tracking

Remove tracking

Tracking notes

Current status/Review status

cash flow analysis

Processing

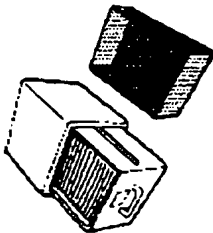
How Invoice Detail

FIG 124

009120 22299200

Cust_Invoices: 0 of 1274 (Sales-MWS)

There are no selected records for: Cust_Invoices



New Records Return Related Switch QuickSwitch

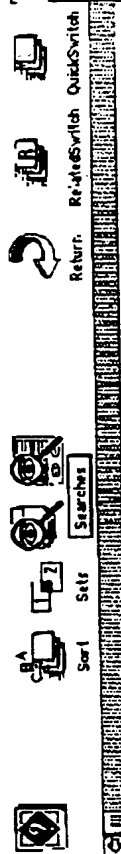
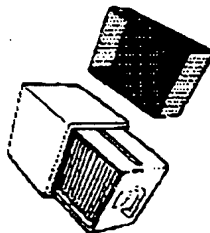
Options

- Quick Invoice Lookup
- Cust Invoice Summary
- Print Selection
- Comm Report
- Get AR Report selection
- Get Not Issued
- Get not paid
- Get no charge
- Get pre-paid
- Close - No charge
- Split Invoice
- Join 2 Invoices
- Issue Invoices

Collections Notes De-Issue Sales Adj Historical Da
No payments Partial pay Post Recalls Totals

FIG 126

There are no selected records for: Items Sold



- | | |
|---------|--|
| Options | <ul style="list-style-type: none"> Quick MVS® Lookup... Add MVS to Fast Order... Open order reports Expedite/Availability Customer Notes... CSR Notes... Status (reestimated)... Expand to all items sold Remove shipped Check selection again Update MVS... Clear updates Test Expedite Clear Tech Expedite Get Inhouse not rec'd Reserve Inhouse Get Installation not rec'd |
|---------|--|

Fig 127

There are no selected records for: Sales Records

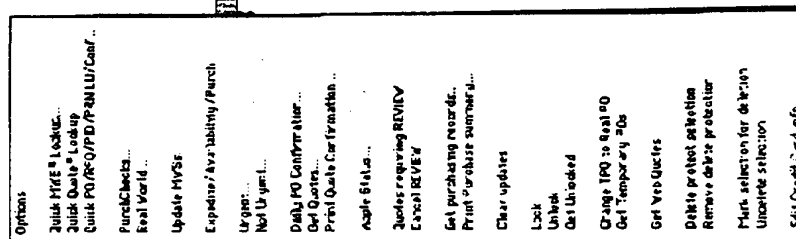
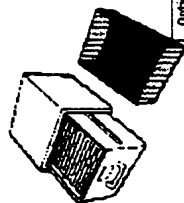


Fig 128

00355327 071500

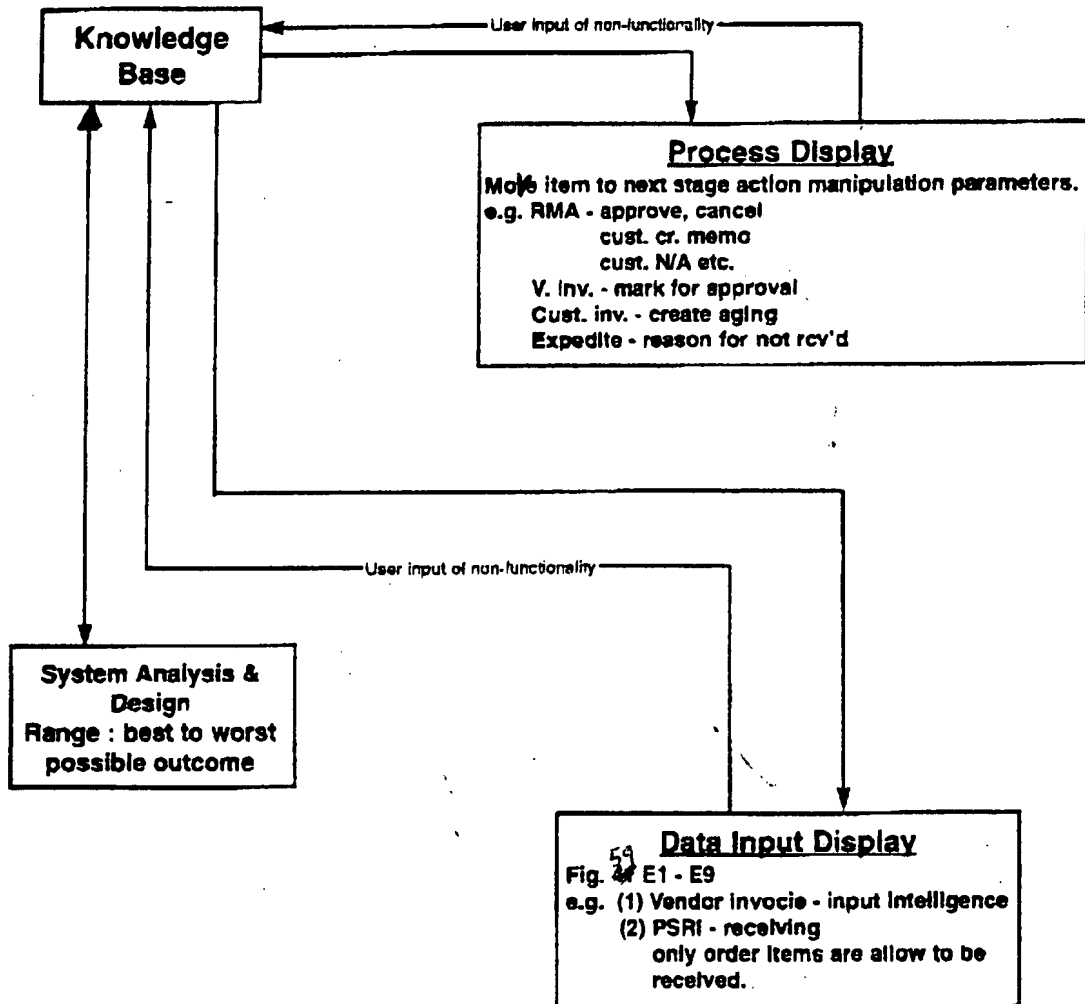


Fig. 129